

# COMMITMENT TO BEST PRACTICES IN ESG

ecovadis



#### International ESG ratings

### ecovadis

Business Sustainability Ratings







- **√#6** OUT OF 133 INDUSTRY PEERS<sup>1</sup>
- **√27.8 SCORE** IN ESG RISK RATING



- **✓ B- RATING**
- ✓ THE BEST SCORE FOR A DEBUT RATING AMONG RUSSIAN FERROUS METALLURGY COMPANIES

#### **ISS ESG ▷**

✓ C RATING (UPGRADED FROM C-)

#### S&P Global

- **▼ TOP QUARTILE** OF THE INDUSTRY
- √ 44 SCORE SIGNIFICANTLY ABOVE
  THE INDUSTRY AVERAGE (29 POINTS)

#### **E**NVIRONMENTALLY FRIENDLY BUSINESS





**ENVIRONMENTAL PARTNER** FOR GREENER STEELMAKING. COMPANY'S PRODUCTS (HBI/DRI) ALLOW FOR >35% REDUCTION IN CO<sub>2</sub><sup>2</sup>

#### TOTAL GHG DIRECT EMISSIONS DOWN 8% Y-O-Y

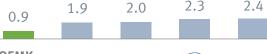
(CO<sub>2</sub> equivalent, mt)



2019 2020

#### **OEMK** IS THE MOST EFFICIENT BY EMISSIONS

(Scope 1  $CO_2$  emissions per tonne of steel<sup>1</sup>)



OEMK Metalloinvest











#### RESPONSIBLE TAILINGS MANAGEMENT,

OVER 1,500 DEVICES USED FOR MONITORING

#### **HEALTH & SAFETY AS A KEY PRIORITY**





2021 WAS DECLARED THE YEAR OF INDUSTRIAL SAFETY AT METALLOINVEST



**1.07x LTIFR**<sup>3</sup> IN 2021 (EST.) -15% IN THREE YEARS

1.25x 1.15x 2019 2020

1.15x -6% 1.07x Y-0-Y 2020 2021

#### INTERNATIONAL CERTIFICATION



OHSAS 18001:2007 (LABOUR SAFETY MANAGEMENT SYSTEM)



COVID-19 HERD IMMUNITY
HAS BEEN ACHIEVED VACCINATION
POINTS WERE OPENED ON-SITE

<sup>&</sup>lt;sup>1</sup> In 2021, based on public disclosure; <sup>2</sup> Compared to traditional blast furnace process; <sup>3</sup> Lost time injury frequency rate among employees & contractors Source: Company data



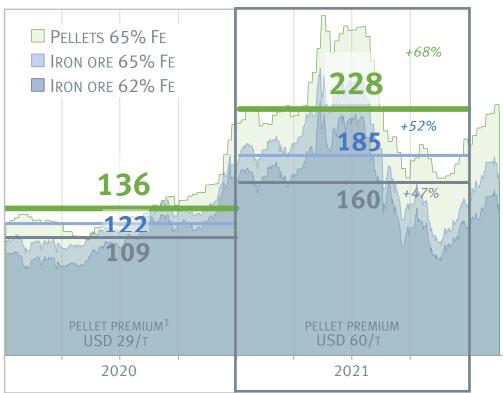


## **SUPPORTIVE GLOBAL PRICES...**



#### **IRON ORE PRODUCTS**

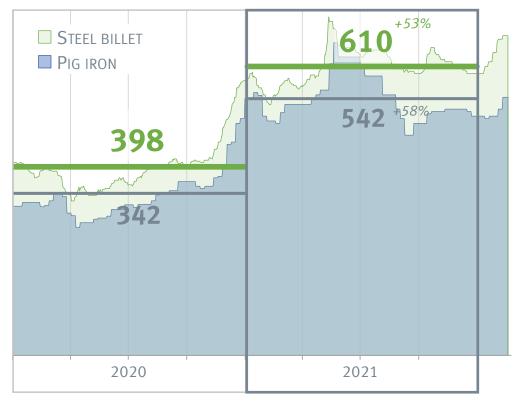
USD/T, CFR CHINA



- ✓ STRONG DEMAND FOR RAW MATERIALS IN CHINA HAS DRIVEN IRON ORE PRICES TO RECORD HIGHS. CONCERNS OVER LIMITED GLOBAL IRON ORE SUPPLIES ALSO SUPPORTED PRICES
- ✓ IRON ORE FUTURES IN CHINA ARE BOOMING ON STRONG MARGINS AND STABLE DEMAND, BOOSTED BY HIGH PROFITABILITY OF ENTERPRISES

### PIG IRON & STEEL

USD/T, FOB BLACK SEA

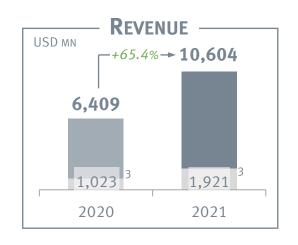


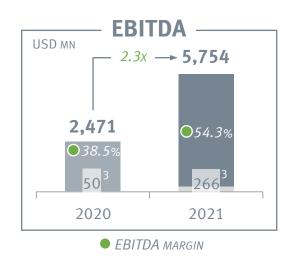
- ✓ DUE TO STRICT ENVIRONMENTAL REQUIREMENTS IN EUROPE, PIG IRON CONSUMPTION IS BEING REPLACED BY SCRAP AND HBI/DRI
- ✓ STEEL PRICES ROSE FOLLOWING AN INCREASE IN DEMAND FOR ROLLED STEEL. A GLOBAL IRON ORE PRICE INCREASE ALSO SUPPORTED STEEL PRICES

# ....CONTRIBUTED TO THE OUTSTANDING FY 2021 RESULTS

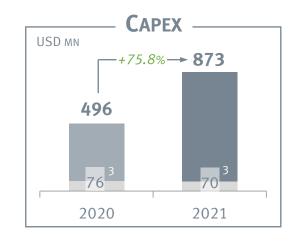


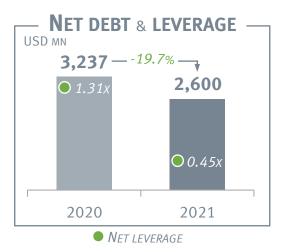
USD MN		2021	2020	Δ
Revenue	$\mathbb{Q}^2$	10,604	6,409	+65.4%
EBITDA	₽.	5,754	2,471	2.3x
EBITDA MARGIN	$\mathbb{Q}_{\blacktriangle}$	54.3%	38.5%	+15.7 <sub>P.P.</sub>
NET INCOME	$\mathbb{Q}_{\blacktriangle}$	4,116	1,337	3.1x
CAPEX 4	<b>P</b> .	873	496	+75.8%





USD MN	31.1	2.2021	31.12.2020	Δ
TOTAL DEBT	₽,	3,010	3,675	-18.1%
CASH & CE		410	437	-6.3%
NET DEBT	$\mathbb{Q}_{lacktriangle}$	2,600	3,237	-19.7%
NET LEVERAGE	$ abla_{ullet}$	0.45x	1.31x	-0.86x



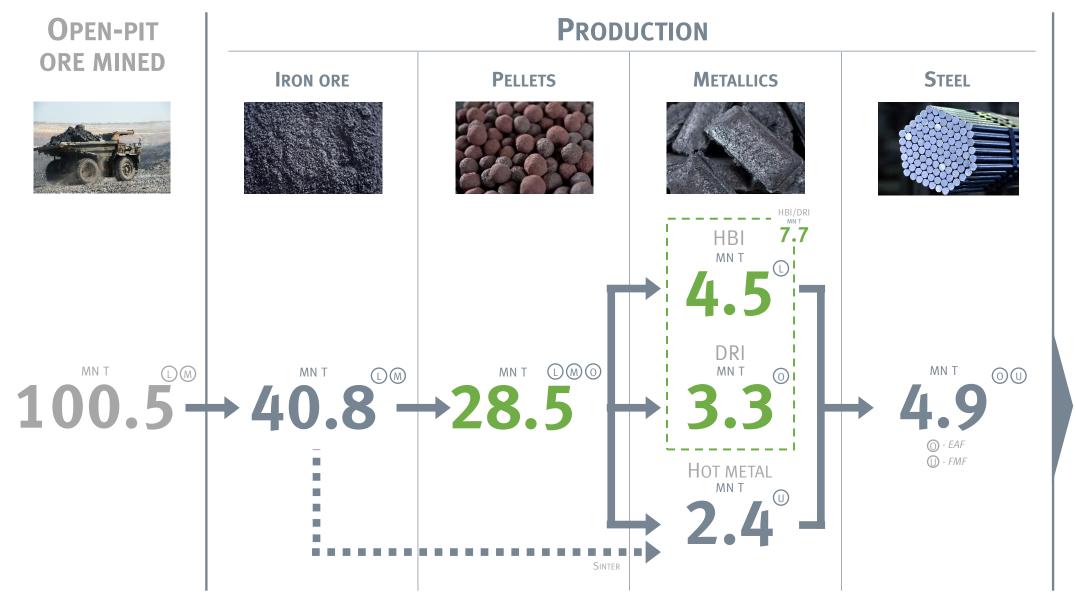


<sup>&</sup>lt;sup>1</sup> On 2 February 2022 the Group signed a share purchase agreement with Zagorsky Pipe Plant (ZTZ) to sell 100% of the shares in Ural Steel. The Group expects to complete the sale in February 2022. According to IFRS Consolidated Financial Statements for FY 2021 Ural Steel's operations were classified as discontinued (previously included in the Steel segment). This slide shows financial figures for both continued and discontinued operations unless stated otherwise; <sup>2</sup> Hereinafter record results since 2010; <sup>3</sup> Discontinued operations associated with Ural Steel; <sup>4</sup> Incl. investment in associate (in 2021 Metalloinvest invested in the equity of a newly registered company, Mikhailovsky HBI LLC, a producer of HBI, which is 45% owned by MGOK, 55% by USM).



# PRODUCTION & SHIPMENTS SCHEME FOR 2021





# SHIPMENTS IRON ORE MN T



PIG IRON MN T

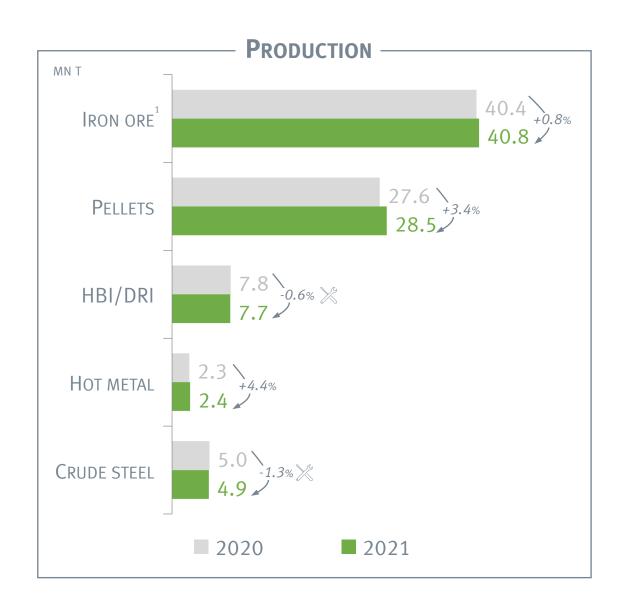
1.4

STEEL PRODUCTS

4.6

## **S**TABLE OUTPUT ACROSS ENTIRE PRODUCT RANGE







IRON ORE PRODUCTION INCREASED BY 0.8% Y-O-Y AND AMOUNTED TO 40.8 MN T MAINLY DUE TO A REDUCTION IN REPAIR WORK DOWNTIME AND AN INCREASE IN THE AVERAGE PRODUCTIVITY OF EQUIPMENT



**PELLET** OUTPUT INCREASED BY 3.4% Y-O-Y AND AMOUNTED TO **28.5 MN T.** THE GROWTH WAS DRIVEN BY REDUCED EQUIPMENT DOWNTIME DUE TO THE OVERHAUL AND RECONSTRUCTION OF PELLET PLANT #3 AT MGOK IN Q3 2020



**HBI/DRI** PRODUCTION AMOUNTED TO **7.7 MN T,** WHICH IS 0.6% LOWER Y-O-Y. THE SLIGHT DECREASE IS DUE TO THE OVERHAUL OF HBI PLANT #1 IN Q2 2021 AND HBI PLANT #2 IN Q4 2021



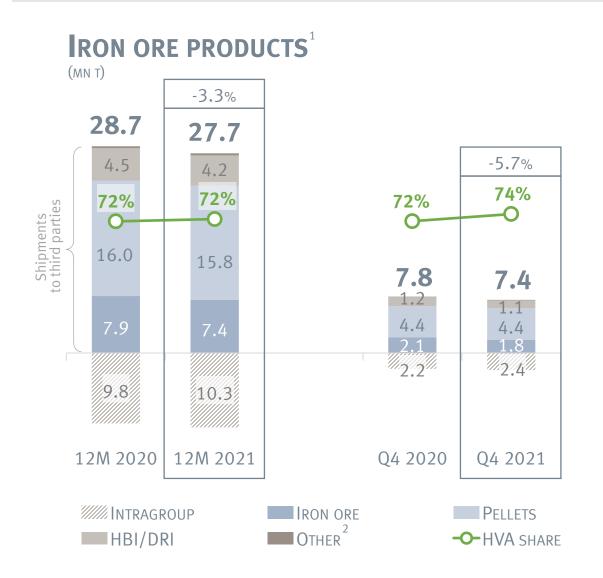
**HOT METAL** PRODUCTION INCREASED BY 4.4% AND AMOUNTED TO **2.4 MN T.** THE INCREASE WAS MAINLY DUE TO THE COMMISSIONING OF BLAST FURNACE #2 AND #3 FOLLOWING THEIR MODERNISATION

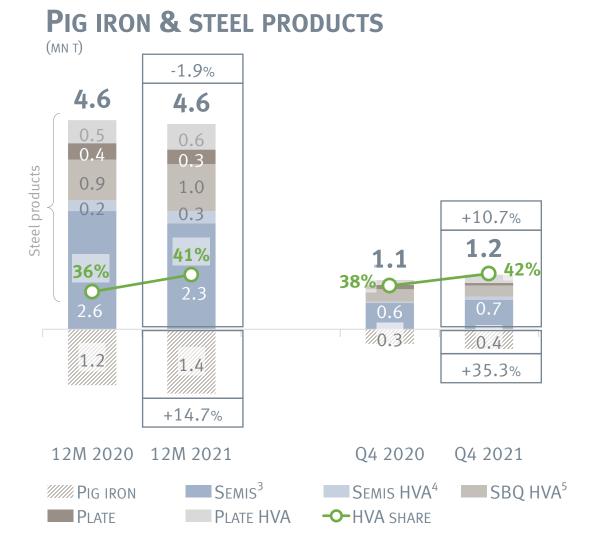


**CRUDE STEEL** OUTPUT AMOUNTED TO **4.9 MN T,** DECREASING BY 1.3% Y-O-Y. THE CHANGE IS A RESULT OF MAINTENANCE WORKS AT OEMK'S EAF #4 IN Q3 2021

# **SHIPMENTS BY PRODUCT**

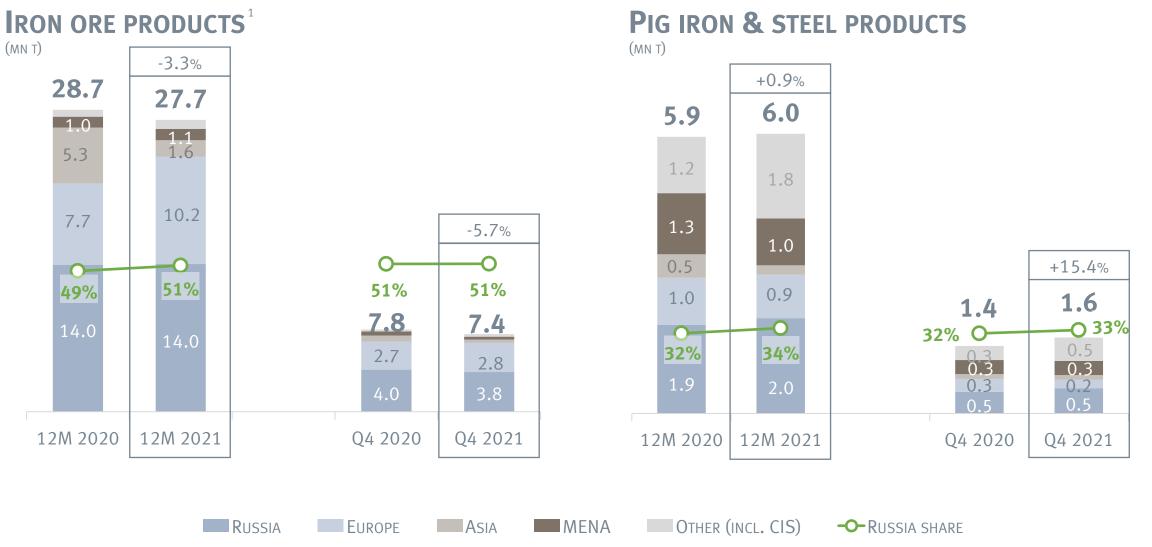






# **SHIPMENTS BY REGION**





<sup>1</sup> Incl. iron ore, pellets, HBI/DRI, HBI fines and pellets screening



# QUALITATIVE CHANGE STRATEGY TO 2032





## In Q1 2021, METALLOINVEST PRESENTED ITS QUALITATIVE CHANGE STRATEGY

STRATEGIC PRIORITIES ARE INCREASING SALES MARGINS, IMPROVING OPERATIONAL AND MANAGERIAL EFFICIENCY, AND SUSTAINABLE DEVELOPMENT.

During phase one, until 2026, the goal is to raise iron ore quality to the level of best international standards, increase production of pellets, HBI/DRI, and expand the Company's presence in Niche Markets for Steel Products.



#### **KEY FOCUS AREAS OF THE 1<sup>ST</sup> PHASE:**



**IMPROVED PRODUCT QUALITY** 



**IMPLEMENTATION OF ESG PROGRAMMES** 



INCREASING PRODUCTION



**REDUCING COSTS** 



SALES SUPPORT



**DEVELOPMENT OF NICHE STEEL** 



USD MN/YEAR

873

2021

# Capital projects – focus on HVA products



KEY DEV	ELOPMENT PROJECTS	TARGET	TIMELINE		FINANCING AS OF 31.12.2021
LGOK	CONSTRUCTION OF CYCLICAL & CONTINUOUS TRANSPORTATION SYSTEM (CONVEYOR)	REDUCTION IN IRON ORE COST (CAPACITY OF UP TO 55 MTPA OF MINED ORE)	2021 🛨	Q2 2022	83%
	RECONSTRUCTION OF HBI #1	IMPROVEMENT IN QUALITY OF HBI (HIGHER CARBON AND METALLISATION, REDUCED EMISSIONS)	2021 ★	Q4 2022	21%
	EXTERNAL POWER SUPPLY CONSTRUCTION (STAGES 1-3)	20% REDUCTION IN TRANSMISSION COST, ENERGY SECURITY	2021 2022 2023 🛨	Q4 2024	86%
	MODERNIZATION OF PELLET PLANTS #1-4	INCREASE IN PELLET PRODUCTION (+1.2 MTPA), DECREASE IN DUST EMISSIONS (-55%/YEAR)	2021 2022 2023 🛨	Q4 2024	8%
	CONSTRUCTION OF HBI PLANT #4	2.08 MTPA (GLOBAL LEADERSHIP IN HBI)	2021 2022 2023 2024	Q1 2025	5%
	Construction of New Tailing Storage Facility (1 <sup>ST</sup> STAGE)	ENSURING SAFETY (REPLACEMENT OF THE EXISTING FACILITY)	2021 2022 2023 2024	Q1 2026	3%
MGOK	Construction of Iron ore Beneficiation facility (Derrick, 2 <sup>ND</sup> Stage)	IMPROVEMENT IN QUALITY (HIGHER FE GRADE, LOWER SI)	2021 🛨	Q3 2022	69%
	CONSTRUCTION OF CRUSHING & CONVEYOR COMPLEX (2 <sup>ND</sup> STAGE)	REDUCTION IN IRON ORE COSTS (CAPACITY OF UP TO 35 MTPA OF MINED ORE)	2021 2022 🛨	Q4 2023	20%
	CONSTRUCTION OF FLOTATION FACILITY	IMPROVEMENT IN QUALITY (HIGHER FE GRADE, LOWER SI)	2021 2022 2023	Q2 2024	3%
МНВІ	CONSTRUCTION OF HBI PLANT <sup>2</sup>	2.08 MTPA (GLOBAL LEADERSHIP IN HBI)	2021 2022 2023 🛨	н1 2024	9%3
ОЕМК	SBQ PROGRAMME IMPLEMENTATION (EQUIPMENT FOR CONTROL, HEATING FURNACE)	IMPROVEMENT IN STEEL QUALITY	2021 🛨	Q4 2022	55%
	RECONSTRUCTION OF PELLET PLANT	INCREASE IN PELLET PRODUCTION (+0.4 MTPA)	2021 🛨	Q4 2022	22%
	MODERNIZATION OF DRI PLANT #3	INCREASE IN DRI PRODUCTION (+0.2 MTPA)	2021 2022	Q3 2023	2%
	CONSTRUCTION OF EAF #5, LADLE FURNACE #4	REDUCTION IN STEEL COST	2021 2022 2023 🛨	Q1 2024	6%
URAL STEEL	MODERNISATION OF BLAST FURNACE #3	ENSURING STABLE PRODUCTION (UP TO 95% OF PELLETS IN CHARGE)	*	Q3 2021	99%

Source: management accounts

<sup>&</sup>lt;sup>1</sup> Project completion – Q4 2028; <sup>2</sup> 15% of total budget will be financed by JV's shareholders (55% owned by USM, 45% by MGOK), the rest will be funded by project finance; <sup>3</sup> Calculated as amount of USM and MGOK contribution in Mikhailovsky HBI as of 31.12.2021 out of planned HBI plant budget

## MAXIMISATION OF LOW-CARBON TECHNOLOGY BENEFITS





# IN 2024, TWO HBI PLANTS WILL BE LAUNCHED, WHICH WILL INCREASE TOTAL HBI PRODUCTION CAPACITY FROM ~5 TO ~9 MTPA

- ✓ HBI PLANT IN THE KURSK REGION (+2.08 MTPA), PROJECT IS LED BY MIKHAILOVSKY HBI (55% OWNED BY USM, 45% BY MGOK)
- ✓ HBI-4 PLANT AT **LGOK** (+2.08 MTPA)



BOTH PLANTS ARE DESIGNED WITH THE CAPABILITY TO FULLY SUBSTITUTE NATURAL GAS WITH HYDROGEN

THE COMPANY'S JOURNEY IN THE PRODUCTION OF LOW-CARBON FEEDSTOCK FOR THE INDUSTRY BEGAN ALMOST 40 YEARS AGO





announced

Note: The use of HBI is among the most promising development areas in the global steel industry. Demand for HBI is increasing due to the growing demand for metallised raw materials for high quality electrical steel production, a decrease in scrap quality and stricter environmental requirements. The key demand drivers is increased production of EAF steel. Compared to iron production, the energy costs and greenhouse gas emissions associated with HBI production are about 50% lower.

## EXPECTED DISPOSAL OF URAL STEEL - POSITIVE IMPACT ON METALLOINVEST



STRATEGY	In line with Company's Qualitative Change strategy to 2032
CAPEX	FOCUS ON CORE ASSETS & GREEN AGENDA (ABILITY TO REALLOCATE CAPEX PREVIOUSLY DEDICATED TO URAL STEEL)
O LOGISTICS	CONCENTRATION OF ASSETS CLOSE TO KEY MARKETS (SEAPORTS AND EUROPE)
OPERATIONAL EFFICIENCY	EBITDA MARGIN IMPROVEMENT
TOTAL DEBT	NEUTRAL (-EUR 10 MN OF ECA)
ESG	COMPANY'S ESG PROFILE WILL SIGNIFICANTLY IMPROVE (GHG EMISSIONS, CBAM REG., ETC.)  PLEASE SEE NEXT SLIDE
USE OF PROCEEDS	MIGHT BE PARTIALLY USED TO PAYDOWN DEBT / TO FINANCE STRATEGIC PROJECTS / TO PAY DIVIDENDS (SUBJECT TO BOD DECISION)

NEW SHAREHOLDER: ZAGORSK PIPE PLANT (LONG-TERM CUSTOMER)

AMOUNT BASED ON MARKET VALUATION: USD 0.5 BN

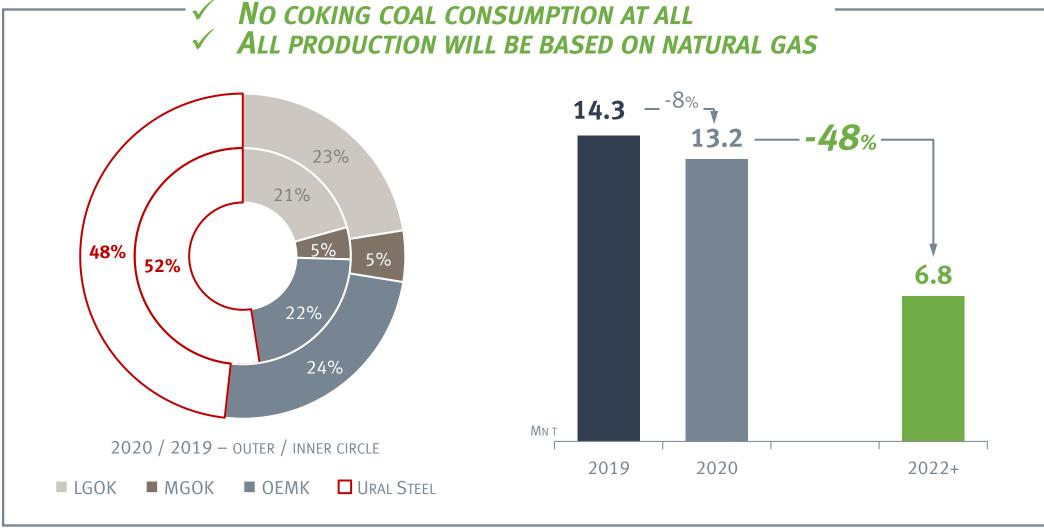
SIGNING: 2 FEB. 2022

CLOSING: FEB. 2022 (EST.)

# SUBSTANTIAL DECREASE IN DIRECT GHG EMISSIONS



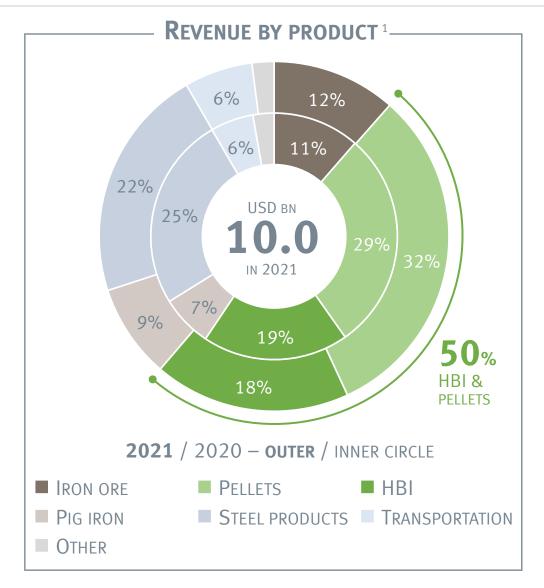


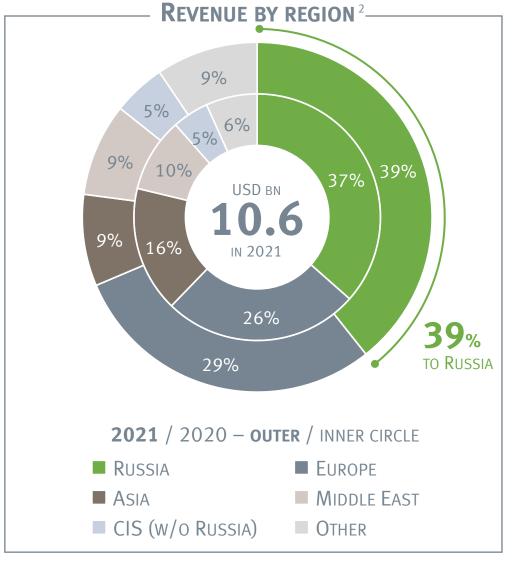




## FOCUS ON HVA MINING PRODUCTS & CLOSEST MARKETS





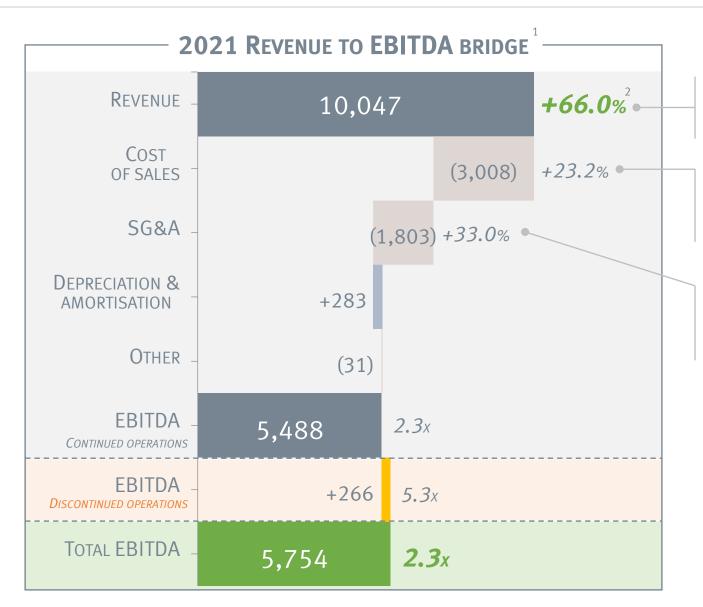


<sup>&</sup>lt;sup>1</sup> According to Note 7 of the IFRS Consolidated Financial Statements for FY 2021 an analysis of the Group's revenue by products includes revenue from continued operations. On 2 February 2022 the Group signed a share purchase agreement with Zagorsky Pipe Plant (ZTZ) to sell 100% of the shares in Ural Steel. The Group expects to complete the sale in February 2022. Ural Steel operations were classified as discontinued (previously included in the Steel segment);

<sup>&</sup>lt;sup>2</sup> According to Note 7 of the IFRS Consolidated Financial Statements for FY 2021 an analysis of the Group's revenue by geographical location incudes revenue from continued & discontinued operations. The Group's management expects that operations between Ural Steel and Metalloinvest Trading AG are going to continue after disposal; therefore, the breakdown of revenue by region includes revenue from third parties for the resale of products purchased by Metalloinvest Trading AG from Ural Steel.

## MPROVED PROFITABILITY ON THE BACK OF HIGHER REVENUE





RELATED TO AN INCREASE IN IRON ORE & STEEL PRODUCT PRICES IN LINE WITH AN INCREASE IN GLOBAL PRICES (IO INDEX +47% Y-O-Y, STEEL BILLET INDEX +53% Y-O-Y)<sup>3</sup>

MAINLY DUE TO INCREASE IN PURCHASING PRICES FOR FUEL, SCRAP, FERROALLOYS, ETC. THE COST OF SALES AS A PROPORTION OF OVERALL REVENUE DECREASED BY 10.4 P.P. Y-O-Y AND AMOUNTED TO 29.9% (COS STRUCTURE IS PRESENTED IN THE NEXT SLIDE)

FOLLOWING AN INCREASE IN CUSTOMS DUTIES (RUSSIA IMPOSED 15% EXPORT DUTY TAXES ON FERROUS METALS FOR THE PERIOD OF AUG.-DEC. 2021 IN A BID TO CURB PRICE INFLATION), TRANSPORTATION EXPENSES AND LABOUR COSTS

MINING SEGMENT EBITDA AMOUNTED TO USD 5,214 MN (2.3x y-0-y). STEEL SEGMENT EBITDA (INCL. DISCONTINUED OPERATIONS) AMOUNTED TO USD 649 MN (2.5x y-0-y)

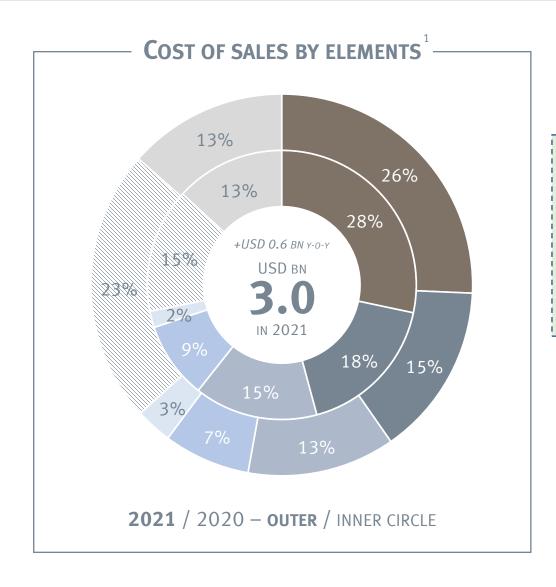
DUE TO FAVOURABLE MARKET CONDITIONS, RECOVERY IN DEMAND IN GLOBAL MARKETS AND COST CONTROL MEASURES INSIDE THE COMPANY, EBITDA MARGIN AMOUNTED TO 54.3% (+15.7 P.P. Y-O-Y)

<sup>&</sup>lt;sup>1</sup> According to IFRS Consolidated Financial Statements for FY 2021 Ural Steel operations were classified as discontinued (previously included in the Steel segment);

<sup>&</sup>lt;sup>2</sup> Hereinafter vs. FY 2020; <sup>2</sup> Source: Fastmarkets (Iron ore 62% index CFR China, Steel billet index FOB Black Sea)

## LOCATION OF ASSETS SECURES MODERATE COST INFLATION





MATERIALS& COMPONENTS

+11.7% Y-O-Y (+USD 81 MN), PRIMARILY DUE TO AN INCREASE IN AVERAGE PRICES FOR MATERIALS & COMPONENTS<sup>2</sup> (INCL. FUEL, SCRAP, FERROALLOYS, ETC.)

ENERGY COSTS

+3.1% Y-O-Y (+USD 13 MN), MAINLY DUE TO AN INCREASE IN AVERAGE PRICES FOR ENERGY RESOURCES

LABOUR COSTS

- **+3.8**% *Y-O-Y (+USD 14 MN)*, MAINLY RELATED TO THE PLANNED GROWTH IN PAYROLL (+5% IN MARCH AND +5% IN SEP. 2021)
- NATURAL GAS
- -2.0% Y-O-Y (-USD 5 MN),
  MAINLY DUE TO RUB DEPRECIATION AGAINST USD
- LAND, PROPERTY & OTHER TAXES
- +92.5% Y-O-Y (+USD 45 MN), MAINLY RELATED TO AN INCREASE IN THE MINERAL EXTRACTION TAX (MET) RATE BY 3.5X FOR CONDITIONED ORES OF FERROUS METALS (SINCE JANUARY 1, 2021)
- GOODS FOR RESALE
- +91.2% Y-O-Y (+USD 333 MN), MAINLY DUE TO AN INCREASE IN PRICES FOR URAL STEEL PRODUCTS

OTHER 4

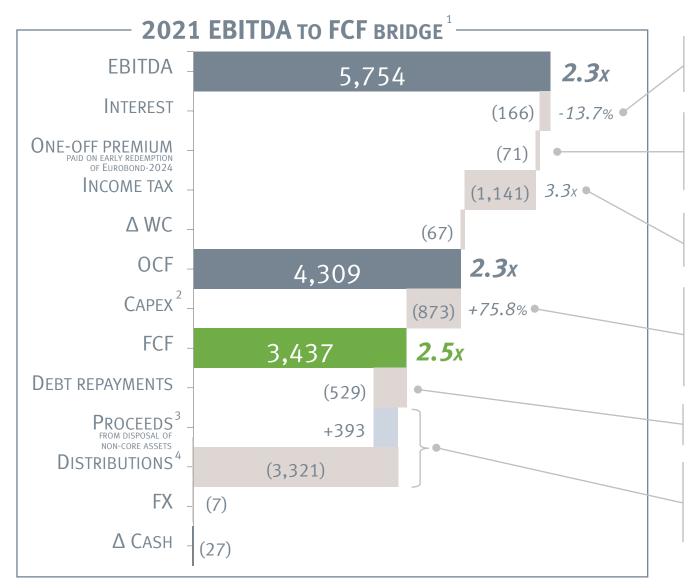
<sup>&</sup>lt;sup>1</sup> According to Note 25 of the IFRS Consolidated Financial Statements for FY 2021 an analysis of the Cost of sales by elements is represented only for continued operations;

<sup>&</sup>lt;sup>2</sup> In 2021 raw materials prices increased significantly following the overall trend in the global economy, whilst in 2020 all raw materials prices decreased considerably due to the effects of the COVID-19 pandemic;

<sup>&</sup>lt;sup>3</sup> Dedicated to export sales via Metalloinvest Trading AG; <sup>4</sup> Includes Depreciation and amortisation, Amortisation of mineral rights, Repairs and maintenance and other (+USD 84 mn y-o-y).

## ROBUST FREE CASH FLOW GENERATION





MAINLY DUE TO PROACTIVE DEBT MANAGEMENT, INCL. REFINANCING ON FAVOURABLE CONDITIONS AND OVERALL DEBT REPAYMENTS (PLEASE SEE SLIDE 24)

IN Oct. 2021, METALLOINVEST PLACED A NEW 7Y EUROBOND FOR USD 650 MN @3.375%; THE COMPANY USED THE PROCEEDS FROM THE OFFERING TO FINANCE THE TENDER OFFER ON ITS USD 800 MN @4.85% EUROBOND, DUE IN 2024

FOLLOWING A CORRESPONDING INCREASE IN OPERATING PROFIT COUPLED WITH THE DIFFERENT TRENDS IN THE RUB EXCHANGE RATES USED IN P&L ACCOUNTING FOR THE COMPANY'S FX DEBT

DRIVEN BY THE ACTIVE STAGE OF FINANCING OF THE FOLLOWING DEVELOPMENT PROJECTS: THE CONSTRUCTION OF A CRUSHING & CONVEYOR FACILITY AND SCREENING TECHNOLOGY AT MGOK; THE IMPLEMENTATION OF A CYCLICAL AND CONTINUOUS TRANSPORTATION SYSTEM AT LGOK, ETC. (PLEASE SEE SLIDE 14)

TOTAL DEBT DECREASED BY 18.1% TO USD 3.0 BN AS OF 31 DECEMBER 2021 (PLEASE SEE SLIDE 24)

NET DISTRIBUTIONS AMOUNTED TO USD 2.9 BN, OR 50.9% OF 2021 EBITDA, WHICH IS IN LINE WITH THE COMPANY'S DIVIDEND POLICY, TAKING INTO ACCOUNT THE RECORD LOW LEVERAGE (0.45x as of 31 December 2021)

<sup>&</sup>lt;sup>1</sup> According to IFRS Consolidated Financial Statements for FY 2021 the Consolidated Statement of Cash Flow includes discontinued and continued operations; <sup>2</sup> Incl. investment in associate (in 2021 Metalloinvest invested in the equity of a newly registered company, Mikhailovsky HBI LLC, a producer of HBI, which is 45% owned by MGOK, 55% by USM); <sup>3</sup> In 2021 Metalloinvest sold a 17.9% share in Akkermann cement for USD 80 mn and a 16.69% share in Udokan copper (except for 1 share) for USD 312 mn; <sup>5</sup> Incl. dividends and net changes in loans advanced; <sup>4</sup> Distributions are calculated as the sum of the following IFRS statements: Dividends paid to the owners of the Company, Dividends paid by the Group's subsidiaries to non-controlling interests and Loans advanced, Repayments of loans advanced and related Interest received.



## PROACTIVE DEBT MANAGEMENT



#### IN 2021, METALLOINVEST CONTINUED IMPROVING ITS REPAYMENT SCHEDULE AND OPTIMISING ITS DEBT PORTFOLIO



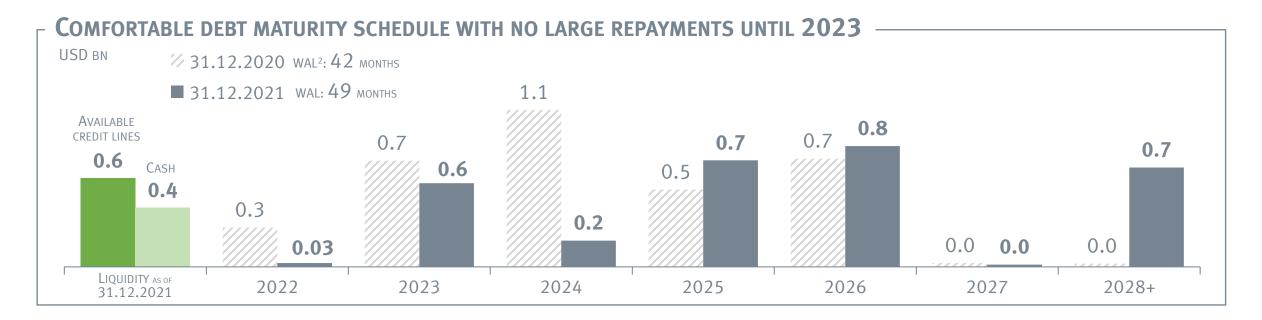
O IN MARCH 2021, THE COMPANY ANNOUNCED <u>EARLY REDEMPTION OF ITS BO-02 AND BO-08 RUB BONDS OF RUB 15 BN, WITH PART OF THE REPAYMENT IN THE AMOUNT OF RUB 10 BN SOURCED FROM THE COMPANY'S OWN FUNDS</u>



O IN APRIL 2021, PRE-EXPORT FINANCING PXF-2017/2018 WERE REFINANCED WITH THE NEW PXF-2021 FOR UP TO USD 350 MN. THE CREDIT LINE HAS THE LOWEST RATE AMONG ALL USD LOANS EVER RAISED BY THE COMPANY FOR A PERIOD OF MORE THAN 3Y. THE TENOR OF THE LOAN IS 5Y WITH MONTHLY AMORTISATION AFTER THE GRACE PERIOD OF 4Y. THE TENOR OF THE LOAN MAY ALSO BE EXTENDED TO UP TO 7Y



O IN OCTOBER 2021, METALLOINVEST PLACED A <u>NEW 7Y EUROBOND FOR USD 650 MN WITH A 3.375% COUPON</u>, REPRESENTING THE LOWEST COUPON IN THE COMPANY'S HISTORY IN PUBLIC CAPITAL MARKETS. THE COMPANY USED THE PROCEEDS FROM THE OFFERING <u>TO FINANCE THE TENDER OFFER ON ITS USD 800 MN 4.85% NOTES, DUE IN 2024</u>. THE SETTLEMENT OF THE TENDER OFFER WAS COMPLETED ON 5 NOVEMBER 2021



## PRUDENT FINANCIAL POLICY WITH A CONSERVATIVE APPROACH TO LEVERAGE







#### **DEBT MANAGEMENT STRATEGY**

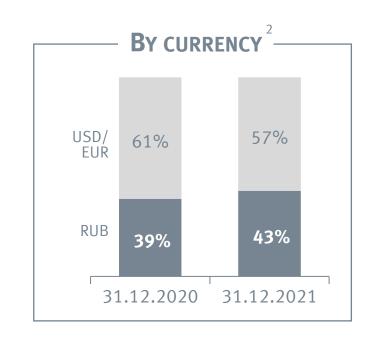
COMFORTABLE LEVERAGE
THROUGH THE INDUSTRY CYCLE

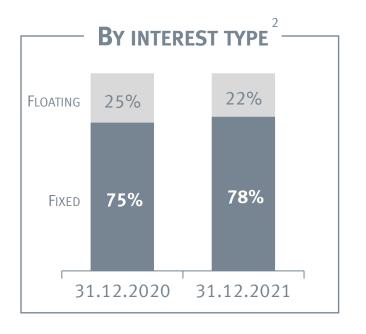
1.0 - 2.0x

TARGET LEVERAGE

**BELOW 1.5x** 







<sup>&</sup>lt;sup>1</sup> Incl. borrowings of Ural Steel

<sup>&</sup>lt;sup>2</sup> Management accounts

# **INVESTMENT GRADE ACHIEVED IN 2021**



#### THE ONLY PRIVATE COMPANY IN RUSSIAN M&M INDUSTRY WITH IG RATINGS

#### OCT. 2021 - MOODY'S UPGRADED CREDIT RATING TO INVESTMENT GRADE BAA3 LEVEL WITH A STABLE OUTLOOK

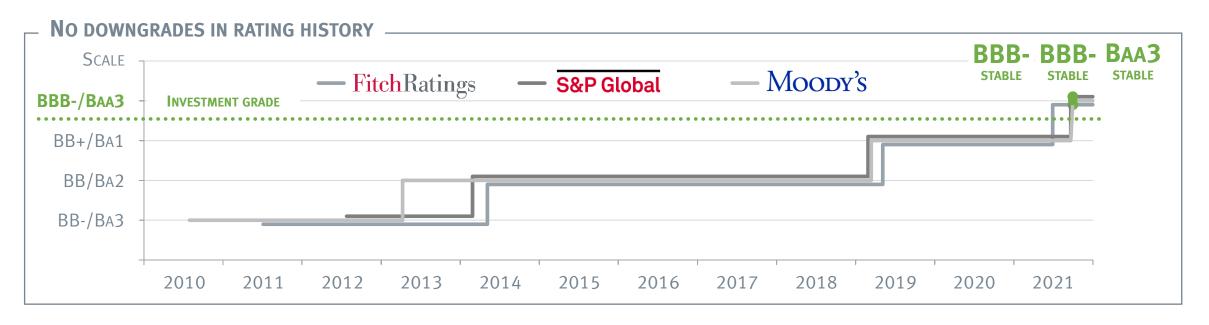
ACCORDING TO MOODY'S STATEMENT, THE RATING UPGRADE REFLECTS THE COMPANY'S UNIQUE VERTICALLY INTEGRATED BUSINESS MODEL, ITS TRACK RECORD OF DELEVERAGING, AS WELL AS AMENDMENTS TO THE COMPANY'S CORPORATE STRUCTURE AND ITS STATUS AS THE LARGEST MERCHANT HBI PRODUCER IN THE WORLD WITH ONE OF THE LOWEST CASH COSTS IN THE SECTOR AND A STELLAR RESERVE BASE

#### SEP. 2021 – S&P UPGRADED CREDIT RATING TO INVESTMENT GRADE BBB- LEVEL WITH A STABLE OUTLOOK

According to S&P's statement, the rating upgrade reflects the Company's commitment to a conservative financial policy and its strong credit metrics supported by continuous efforts in debt reduction and competitive cost positioning

#### JUNE 2021 – FITCH UPGRADED CREDIT RATING TO INVESTMENT GRADE BBB- LEVEL WITH A STABLE OUTLOOK

According to Fitch, the rating upgrade reflects the Company's robust financial results, underpinned by its commitment to a more conservative financial policy, namely systematic debt reduction and a strong operational profile with competitive costs





#### IR CONTACTS



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# Notes related to representation of Ural Steel in IFRS accounts



#### CHANGE OF REPORTING DUE TO EXPECTED DISPOSAL OF URAL STEEL

On 2 February 2022, Metalloinvest signed a share purchase agreement with Zagorsky Pipe Plant to sell 100% of the shares in Ural Steel. The sale is expected to be completed in February 2022. The Company will continue to supply Ural Steel with iron ore products at arm's length. Management expects that operations between Ural Steel and Metalloinvest Trading AG are going to continue after the disposal.

#### URAL STEEL WAS PRESENTED AS DISCONTINUED OPERATIONS IN THE FY 2021 IFRS REPORT

PLEASE SEE IFRS NOTE #18 FOR MORE DETAILED INFORMATION

IN THIS PRESENTATION FINANCIAL DATA IS SHOWN FOR BOTH CONTINUED & DISCONTINUED OPERATIONS UNLESS STATED OTHERWISE.

- ✓ SLIDE #19 IFRS NOTE #7 ON REVENUE BY REGION (SHOWS BOTH CONTINUED & DISCONTINUED OPERATIONS)
- ✓ SLIDE #19 IFRS NOTE #24 ON REVENUE BY PRODUCT (SHOWS ONLY CONTINUED OPERATIONS)
- ✓ SLIDE #20 IFRS NOTE #7 ON REVENUE TO EBITDA BRIDGE (SHOWS ONLY CONTINUED OPERATIONS)
- ✓ SLIDES #20 AND 22 IFRS NOTE #7 ON EBITDA (SHOWS BOTH CONTINUED & DISCONTINUED OPERATIONS)
- ✓ SLIDE #21 IFRS NOTE #25 ON COST OF SALES (THE ITEM "GOODS FOR RESALE" REPRESENTS EXPENSES OF METALLOINVEST TRADING AG RELATED TO THE PURCHASE OF STEEL PRODUCTS AND PIG IRON FROM URAL STEEL, WHICH MIT AG THEN SELLS TO END CUSTOMERS IN EXPORT MARKETS)

## **DISCLAIMER**



THIS PRESENTATION OF METALLOINVEST'S FINANCIAL RESULTS FOR FY 2021 (THE "PRESENTATION") CONTAINS CERTAIN FORWARD-LOOKING STATEMENTS, PARTICULARLY THOSE RELATING TO ANTICIPATED DEMAND AND CONSUMPTION, GLOBAL ECONOMIC CONDITIONS, COMMODITY PRICES, MANAGEMENT AIMS AND OBJECTIVES, STRATEGY, PRODUCTION, ANTICIPATED INVESTMENTS AND ANTICIPATED COMPLETION OF PREVIOUSLY ANNOUNCED TRANSACTIONS. METALLOINVEST WILL NOT UPDATE THESE STATEMENTS TO REFLECT EVENTS AND CIRCUMSTANCES OCCURRING AFTER THE DATE HEREOF. BY THEIR NATURE, FORWARD-LOOKING STATEMENTS INVOLVE RISKS AND UNCERTAINTIES BECAUSE THEY RELATE TO EVENTS AND DEPEND ON CIRCUMSTANCES THAT WILL OR MAY OCCUR IN THE FUTURE. ACTUAL RESULTS MAY DIFFER FROM THOSE EXPRESSED IN SUCH STATEMENTS DEPENDING ON A VARIETY OF FACTORS, INCLUDING FUTURE LEVELS OF INDUSTRY PRODUCT SUPPLY, DEMAND AND PRICING, OPERATIONAL PROBLEMS, GENERAL ECONOMIC CONDITIONS, POLITICAL STABILITY AND ECONOMIC GROWTH IN RELEVANT AREAS OF THE WORLD, CHANGES IN LAWS AND GOVERNMENTAL REGULATIONS, EXCHANGE RATE FLUCTUATIONS, DEVELOPMENT AND USE OF NEW TECHNOLOGY, CHANGES IN PUBLIC EXPECTATIONS AND OTHER CHANGES IN BUSINESS CONDITIONS, THE ACTIONS OF COMPETITORS, NATURAL DISASTERS AND ADVERSE WEATHER CONDITIONS, WARS AND ACTS OF TERRORISM OR SABOTAGE, OTHER FACTORS DISCUSSED ELSEWHERE IN THIS DOCUMENT, AS WELL AS OTHER RISKS AFFECTING METALLOINVEST AND ITS OPERATIONS.

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AS AT 31 DECEMBER 2021, THE PRINCIPAL EXCHANGE RATES USED FOR TRANSLATING FOREIGN CURRENCY BALANCES WERE: USD 1 = RUB 74.2926 (31 Dec. 2020: USD 1 = RUB 73.8757).

INCOME AND EXPENSES FOR WERE TRANSLATED TO PRESENTATION CURRENCY AT QUARTERLY AVERAGE EXCHANGE RATES:

Quarterly average exchange rates/ Year	FOR THE THREE MONTHS ENDED 31 MAR.	For the three months ended 30 June	For the three months ended 30 Sep.	For the three months ended 31 Dec.
2021	74.3414	74.2155	73.4746	72.6059
2020	66.3818	72.3611	73.5598	76.2228