

Q4 & 12M 2021 FRS RESULTS

2 March 2022



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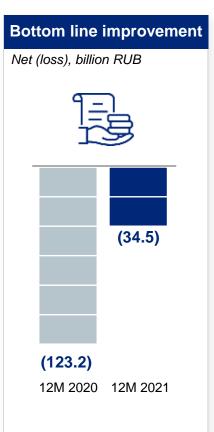
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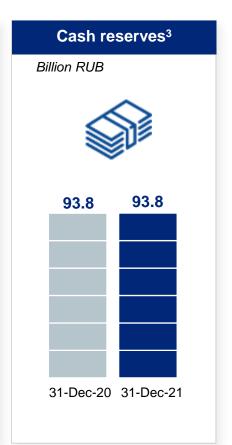
Aeroflot Group 12M 2021 Highlights











Note: immaterial deviations throughout the presentation are explained by rounding.

In 2021 the Group significantly recovered operations and grew yields maintaining stable cash position.

¹ Excluding Aurora Airlines traffic in 12M 2019

² Total scheduled yield of the Group, management accounting.

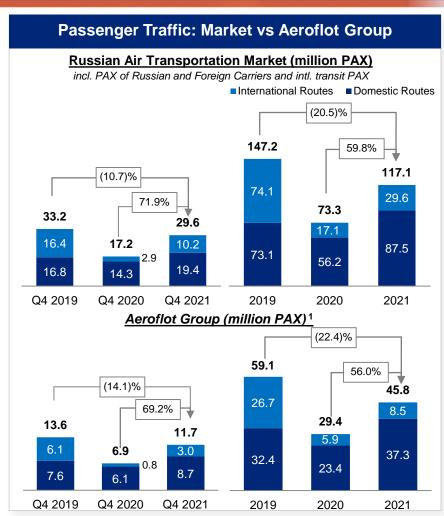
³ Cash and Short-term Investments.



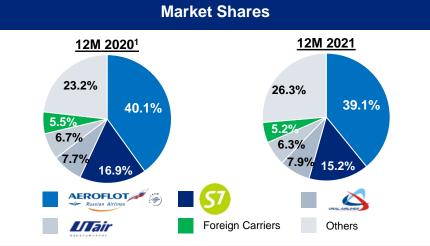
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Overview of the Russian Market







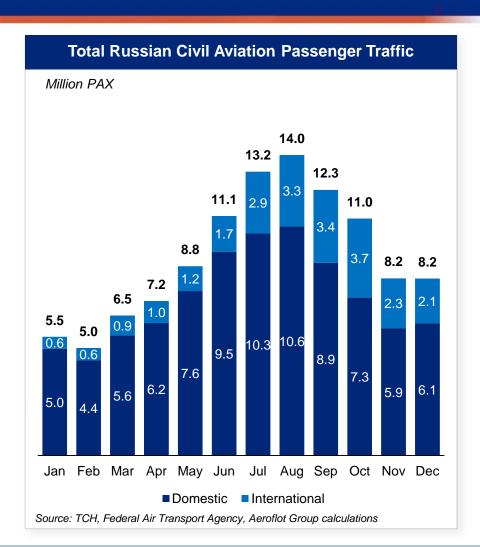


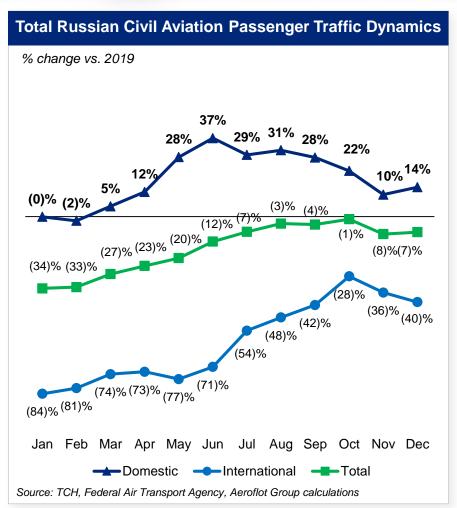
Source: TCH, Aeroflot Group. Figures include foreign carriers' traffic. Note 1: all numbers for Aeroflot Group for 2019 and 2020 exclude Aurora Airlines for proper comparison.

In Q4 2021 demand on domestic market exceed pre-pandemic levels again, while international traffic continued to recover at a slower pace due to COVID-related restrictions.

Further Market Recovery in 2021





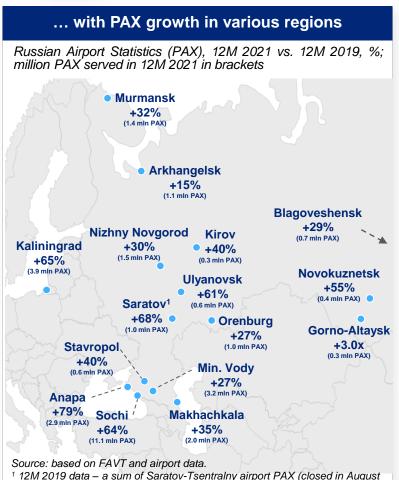


Domestic segment, which historically contributed around half of the total Russian market, posted rapid recovery and accelerated traffic growth in 12M 2021.

Russian Domestic Market: Global Champion by Recovery Pace







2019) and Saratov-Gagarin airport PAX (opened in August 2019).

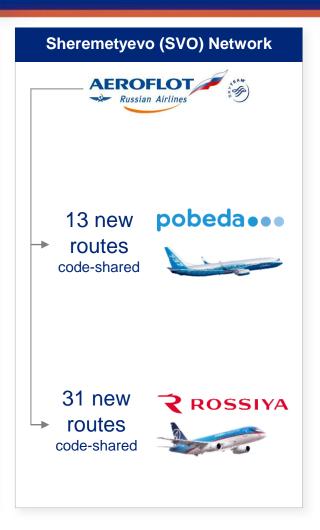
Russian domestic market maintained leadership in global recovery during 2021 notwithstanding additional waves of the virus (based on IATA statistics).

Aeroflot Group 2021 Strategy Update



Key events Aeroflot launched hub O KRASNOYARSK in Krasnovarsk 13 routes operated in 2021 including domestic and international destinations 0.2 million passengers served between July and December Passenger load factor in line with expectations and benchmarks of domestic network Pobeda started operations SHEREMETYEVO from Sheremetyevo 21 routes operated in 2021 including domestic and international destinations 1.2 million passengers served since Summer season **Code-sharing with Aeroflot** in place to improve connectivity and boost PAX numbers



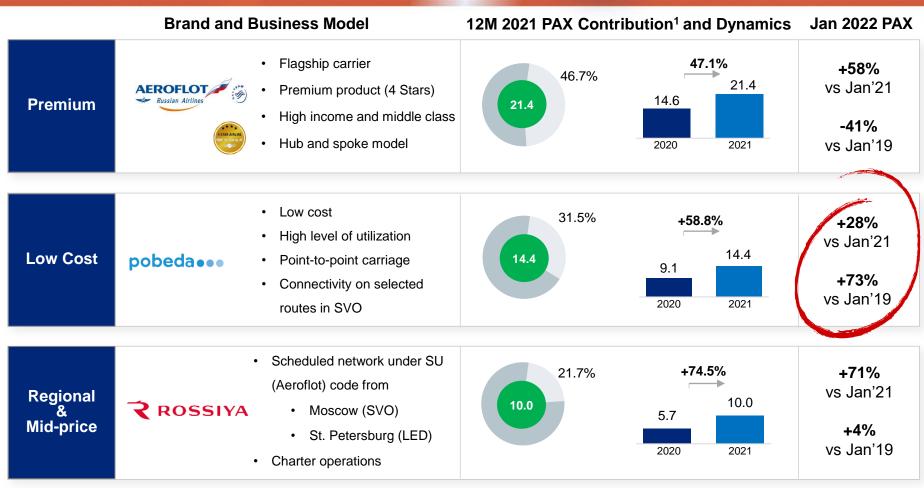


Source: Aeroflot Group

Aeroflot Group made significant progress on Strategy execution in 2021 including launch of Aeroflot hub in Krasnoyarsk, start of Pobeda operations from Sheremetyevo and internal fleet and route transfers.

Aeroflot Group Performance Across Different Brands





Source: Aeroflot Group

Aeroflot Group 2021 results showed strong growth in LCC segment and further recovery across network carriers. Individual performance of the segment is also affected by intra-group strategic reorganization.

¹ PAX contribution as of 12M 2021. Absolute number of passengers in million in green circle.

Pobeda Airlines: A New Chapter



Pobeda Airlines Overview



Growing 2021 PAX numbers

vs. 2020 and 2019



14.4 million PAX

transported in 2021 (+40.3% vs. 2019)



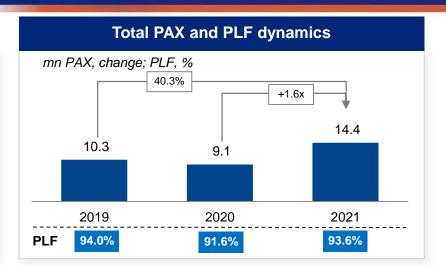
93.6% PLF

LF on par with pre-pandemic 2019 despite industry challenges



44 B737NG aircraft

as of December 2021 with single class cabin (189 seats)



Sheremetyevo base launched in 2021, code-share with Aeroflot launched from June





18 domestic and three international routes

launched from Sheremetyevo



10 B737NG aircraft based in Sheremetyevo

starting from summer season 2021



1.2 million passengers

served in 2021 at Sheremetyevo base



13 routes operated together with Aeroflot

code-share in place for efficient intergroup cooperation and servicing transfer PAX

Source: Aeroflot Group

Pobeda continues to lead the industry recovery leveraging its value proposition appealing to cost conscious passengers.

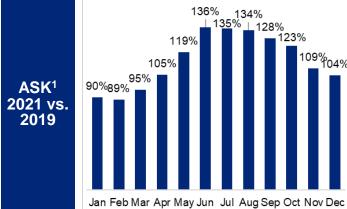


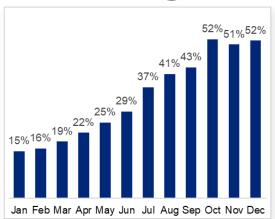
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Aeroflot Group Capacity Recovery











Source: Aeroflot Group

Note: 1 2019 data excludes Aurora operationg indicators for meaningful comparison.

Active recovery transformed to growth in domestic segment, while international dynamics remained subdued in light of continuing restrictions.

Aeroflot Leveraging Existing Market Opportunities



Regional flight program



Direct flights connecting regional cities

to domestic Black Sea resorts



14 regional airports

with a combined number of 41 routes in Summer



Program extended to winter schedule

following high demand from passengers



0.7 million passengers

served between May and December

Connecting regions to CIS



Launched flights to Armenia, Uzbekistan, Kyrgyzstan

to leverage CIS leisure market opportunities and migrant flows



10 regional Russian airports

connected with CIS destinations in summer 2021 season

Source: Aeroflot

Leveraging international opportunities



Operating extensive international flight program

to currently available destinations



Increasing frequencies and capacity

on the back of strong demand



Reopened Turkey and Egypt

following regulatory approval



More direct international destinations opened or in the pipeline:



Mexico

(opened in November)



Jordan



Dominican

Republic

Qatar

(opened in October)



Sevchelles

Morocco

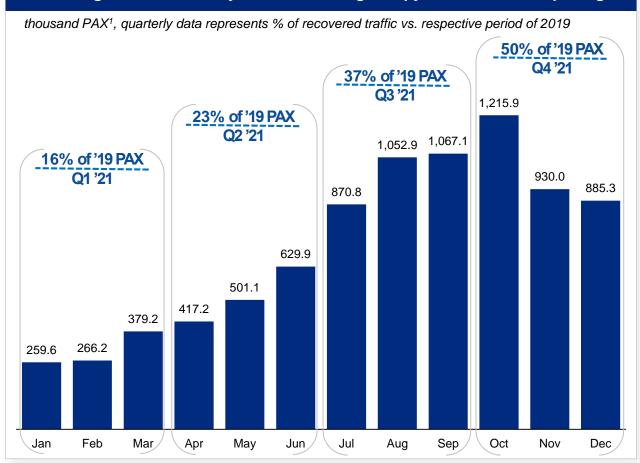
(opened in April)

While many international markets remain closed Aeroflot is leveraging existing market opportunities with regional program, additional services to CIS and operating international flights to available destinations.

Aeroflot Group International Network







Key Highlights



Group Q4 2021 international traffic 50% of 2019 level,

improvement compared to just 16% recovered traffic in Q1 2021



Meaningful recovery acceleration in Q4 2021

vs. previous quarters on the back of more points served and higher frequency



Further increase of international traffic

conditional upon lifting of more government-imposed restrictions

Source: Aeroflot. Note 1: international traffic for 2019 excludes Aurora Airlines for comparison purposes.

Aeroflot Group continues to recover international passenger traffic utilizing existing market opportunities in the environment of persisting restrictions.

Aeroflot Group Scheduled Revenue Units





Yields and RASK demonstrated solid improving performance both vs. 2020 and 2019 numbers.



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Fleet Update



Current Additions								
Type of aircraft	Fleet as at 31.12.2020	12N Delivery	/I 2021 Phase out	Fleet as at 31.12.2021				
Wide-body (long-haul)	56	8	(5)	59				
A-330	17	-	(5)	12				
A-350	1	5	-	6				
B-777	29	3	-	32				
B-747	9	-	-	9				
Narrow-body (medium-haul)	225	9	(13)	221				
A-319	20	-	-	20				
A-320	79	6	(13)	72				
A-321	33	3	-	36				
B-737	93	-	-	93				
MC-21	-	-	-	-				
Narrow-body (regional)	61	15	-	76				
SSJ-100	61	15	-	76				
TOTAL Aeroflot Group	342	32	(18)	356				

Aeroflot Group continues to control capacity expansion to the possible extent.



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Financial Highlights: 2021

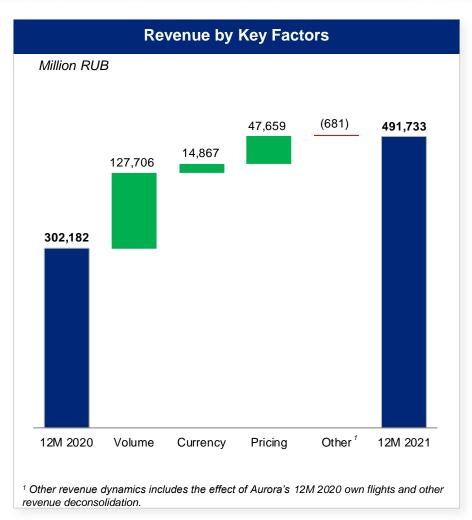


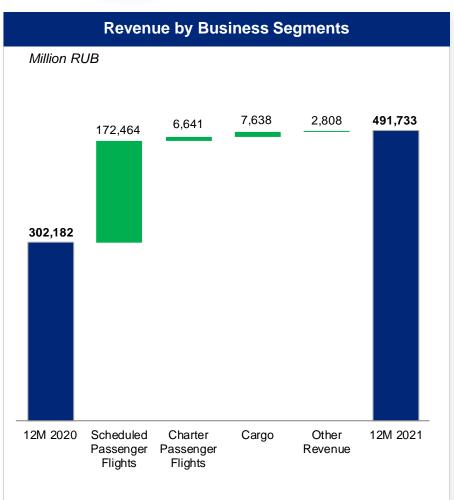
Million RUB (where applicable)	12M 2019	12M 2020	12M 2021	Change '21 vs. '20	Change '21 vs. '19
Passenger Traffic (mln PAX)	60,719	30,157	45,812	51.9%	(24.5)%
Revenue	677,881	302,182	491,733	62.7%	(27.5)%
PAX Traffic Revenue	594,570	243,708	422,813	73.5%	(28.9)%
Operating Costs	617,218	394,335	496,748	26.0%	(19.5)%
Operating Income/(Loss)	60,663	(92,153)	(5,015)	(94.6)%	n/a
EBITDA	168,924	26,989	116,536	+4.3x	(31.0)%
EBITDA Margin	24.9%	8.9%	23.7%	14.8 p.p.	(1.2) p.p.
Net Income/(Loss)	13,512	(123,208)	(34,460)	(72.0)%	n/a

Financial results of 2021 demonstrated sizable recovery in operations and revenue coupled with tight cost control.

Revenue Dynamics Decomposition







Though revenue still remains under pressure from the pandemic, Aeroflot Group delivered year-on year improvements on the back of higher demand, better yields and load factor as well as cargo segment performance.

Operating Costs



	Operating Expenses Breakdown									
Q4 2020	Q4 2021	Change '21 vs. '20	Change '21 vs. '19	Operating Expense (RUB mln)	12M 2020	12M 2021	Change '21 vs. '20	Change '21 vs. '19		f OpEx // 2021)
15,451	41,897	2.7x	(7.5)%	Fuel	77,457	129,748	67.5%	(32.0)%		26.1%
87,916	100,645	14.5%	(8.2)%	Opex (ex. Fuel)	316,878	367,000	15.8%	(13.9)%		73.9%
14,783	27,067	83.1%	(10.8)%	Aircraft & passenger servicing	63,623	93,218	46.5%	(26.7)%		18.8%
31,207	33,930	8.7%	20.0%	D&A and customs duties	119,142	121,551	2.0%	12.3%		24.5%
15,091	19,435	28.8%	(23.9)%	Staff	65,445	68,439	4.6%	(25.9)%		13.8%
5,423	6,514	20.1%	(27.0)%	SG&A1	20,578	20,893	1.5%	(33.5)%		4.2%
8,809	7,260	(17.6)%	9.6%	Maintenance	29,056	27,412	(5.7)%	(10.3)%		5.5%
2,619	4,392	67.7%	(13.3)%	Communication Expenses	9,266	14,924	61.1%	(19.5)%		3.0%
9,984	2,047	(79.5)%	(57.6)%	Other expenses ²	9,768	20,563	2.1x	14.8%		4.1%
103,367	142,542	37.9%	(8.0)%	Total Opex	394,335	496,748	26.0%	(19.5)%		100.0%

¹ Includes sales and marketing expenses and administration and general expenses.

² Other expenses include short-term lease and variable lease payments, reserves accrual and reversal, catering, expenses related to Aurora code-sharing and other income and expenses.

Group Unit Costs



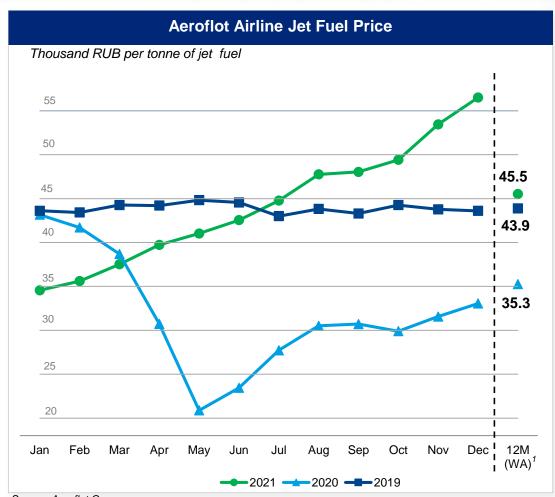
	Unit Costs Dynamics									
Q4 2020	Q4 2021	Change	Operating Expense per ASK (CASK), RUB	12M 2020	12M 2021	Change				
0.81	1.24	53.7 %	Fuel	0.84	1.04	24.1 %				
4.59	2.98	(35.1)%	CASK (ex. Fuel):	3.43	2.94	(14.2)%				
0.77	0.80	3.8 %	Aircraft and Passenger Servicing	0.69	0.75	8.6 %				
1.63	1.00	(38.4)%	D&A and Customs Duties	1.29	0.98	(24.4)%				
0.79	0.58	(27.0)%	Staff	0.71	0.55	(22.5)%				
0.28	0.19	(31.9)%	SG&A	0.22	0.17	(24.8)%				
0.46	0.22	(53.3)%	Maintenance	0.31	0.22	(30.1)%				
0.14	0.13	(4.9)%	Communication expenses	0.10	0.12	19.3 %				
0.52	0.06	(88.4)%	Other Expenses	0.11	0.16	56.0 %				
5.40	4.22	(21.8)%	Total CASK	4.27	3.99	(6.7)%				

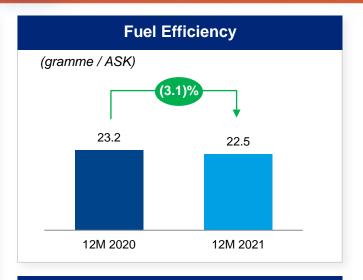


Cost per ASK in 2021 decreased by 7% from RUB 4.27 on the back of capacity increase resulting in fixed costs allocation over more ASKs.

Fuel Cost Management







Average fuel price per tonne

Aeroflot Airline:

- Q4 2021: 53.0 thd RUB (+68.1% yoy).
- 12M 2021: 45.5 thd RUB (+29.1% yoy).
- Jan 2022: 56.8 thd RUB (+0.6% mom).

Source: Aeroflot Group

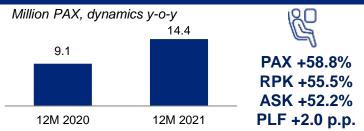
Jet fuel price continues to grow and presents the key headwind for the industry on top of the pandemic restrictions.

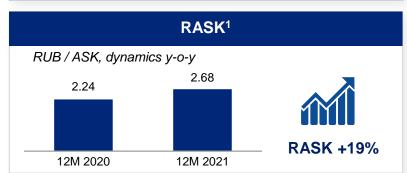
¹ Weighted average price for 12M (2019-2021).

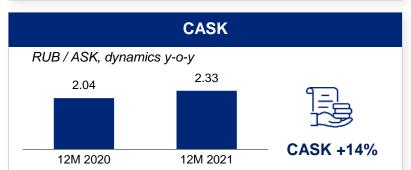
Pobeda Financial Results



PAX Traffic and Other Operating Metrics







Pobeda Statement of Profit and Loss (Unaudited)

Million RUB	12M 2020	12M 2021 ³	Change
Revenue	37,932	68,953	81.8%
Operating Expenses	34,452	59,953	74.0%
Operating Income	3,480	9,000	2.6x
Operating margin	9.2%	13.1%	3.9 p.p.
Adjusted Net Income ²	207	5,167	25.0x
EBITDA	12,317	23,737	92.7%
EBITDA margin	32.5%	34.4%	1.9 p.p.

Note: based on unaudited managerial accounts, extract from Group consolidated financial statements under IFRS.

¹ Calculation based on Total Revenue of the Company

³ 12M 2021 financials include additional adjustments based on Pobeda standalone accounting principles

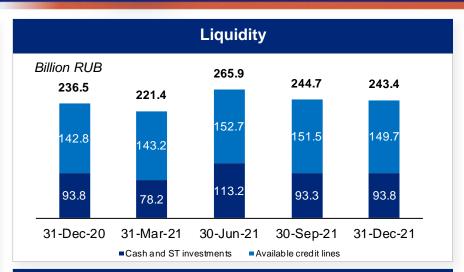
Pobeda showed outstanding results amid further expansion of operations in 2021.

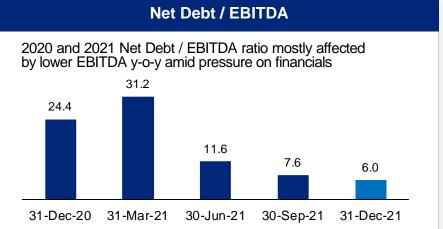
² Excluding net FX loss from lease liabilities revaluation in the amount of 0.2 bn RUB in 12M 2021 (10.1 bn RUB net FX loss in 12M 2020) and the associated deferred tax in line with accounting treatment in consolidated financial statements; FX gain/loss eliminated in consolidated financials due to hedging of FX-denominated liabilities with FX-denominated revenues (non-cash income).
³ 12M 2021 financials include additional adjustments based on Pobeda standalone accounting

Leverage and Liquidity



Debt Profile ¹								
Billion RUB	31 December 2020	31 December 2021	Change, %					
Borrowings	88.6	132.3	49.2%					
Lease Liabilities	662.5	665.3	0.4%					
Pension Liabilities	0.8	0.7	(7.4)%					
Total Debt	751.9	798.3	6.2%					
Cash and Short-Term Investments	93.8	93.8	-					
Net Debt	658.2	704.5	7.0%					





¹ 31-Dec-2020 exchange rate – 73.88 RUB per USD, 31-Dec-2021 exchange rate – 74.29 RUB per USD.

Cash position of RUB 94 billion and undrawn credit lines of RUB 150 billion.



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Financial Highlights: Q4 2021



Million RUB (where applicable)	Q4 2019	Q4 2020	Q4 2021	Change '21 vs. '20	Change '21 vs. '19
Passenger Traffic (mln PAX)	13,990	7,100	11,698	64.8%	(16.4)%
Revenue	153,898	67,969	129,513	90.5%	(15.8)%
PAX Traffic Revenue	132,536	50,133	106,188	2.1x	(19.9)%
Operating Costs	154,930	103,367	142,542	37.9%	(8.0)%
Operating Income/(Loss)	(1,032)	(35,398)	(13,029)	(63.2)%	12.6x
EBITDA	27,249	(4,191)	20,901	n/a	(23.3)%
EBITDA Margin	17.7%	(6.2)%	16.1%	n/a	(1.6) p.p.
Net Income/(Loss)	(6,793)	(43,802)	(18,358)	(58.1)%	2.7x

Financial results of Q4 2021 demonstrated further recovery in operations.

Operating Data – Q4 2021 vs Q4 2019



Indicators		Aero	flot	Pob	eda	Ross	siya	Aeroflot	Group
		Q4 2021	Change vs. 2019, %	Q4 2021	Change vs. 2019, %	Q4 2021	Change vs. 2019, %	Q4 2021	Change vs. 2019, %
Passenger Traffic	th PAX	5,515	(37.2%)	3,676	35.9%	2,508	18.3%	11,698	(14.1%)
International Routes	th PAX	1,990	(55.9%)	338	(41.7%)	703	(26.3%)	3,031	(49.9%)
Domestic Routes	th PAX	3,525	(17.5%)	3,338	57.0%	1,804	54.9%	8,667	14.6%
Passenger Turnover	mn pkm	13,745	(42.8%)	6,245	29.0%	6,399	(3.0%)	26,389	(25.6%)
International Routes	mn pkm	6,516	(59.5%)	823	(36.6%)	2,516	(30.8%)	9,855	(53.1%)
Domestic Routes	mn pkm	7,229	(8.7%)	5,422	53.1%	3,883	31.0%	16,534	14.6%
Passenger Capacity	mn ASK	19,223	(39.1%)	6,758	31.0%	7,784	(2.7%)	33,765	(24.5%)
International Routes	mn ASK	10,102	(53.0%)	941	(33.1%)	3,008	(29.9%)	14,051	(48.3%)
Domestic Routes	mn ASK	9,121	(9.2%)	5,817	55.0%	4,776	28.9%	19,714	12.6%
Passenger Load Factor	%	71.5%	(4.6) p.p.	92.4%	(1.4) p.p.	82.2%	(0.3) p.p.	78.2%	(1.2) p.p.
International Routes	%	64.5%	(10.4) p.p.	87.5%	(4.9) p.p.	83.6%	(1.0) p.p.	70.1%	(7.2) p.p.
Domestic Routes	%	79.3%	0.5 p.p.	93.2%	(1.1) p.p.	81.3%	1.3 p.p.	83.9%	1.5 p.p.
Flight Hours	hours	127,300	(38.6%)	48,664	32.1%	56,220	28.3%	232,183	(19.4%)

Note: Comparison of 2021 Aeroflot Group figures vs. corresponding period of 2019 is based on pro forma results, which exclude the results of Aurora Airlines in 2019.

Operating Data – 12M 2021 vs 12M 2019

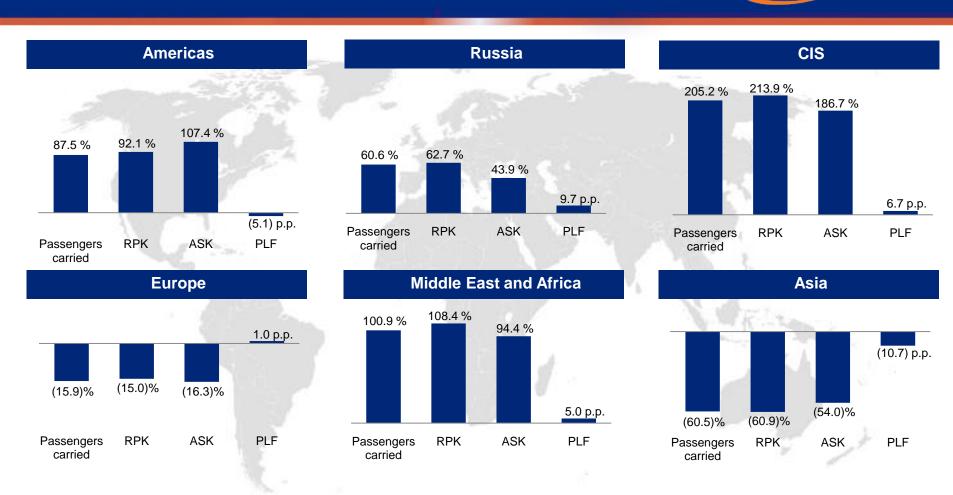


Indicators		Aero	flot	Pobe	eda	Ross	siya	Aeroflot	Group
		12M 2021	Change vs. 2019, %						
Passenger Traffic	th PAX	21,416	(42.5%)	14,433	40.3%	9,963	(13.8%)	45,812	(22.4%)
International Routes	th PAX	5,897	(69.6%)	791	(65.9%)	1,786	(63.7%)	8,475	(68.2%)
Domestic Routes	th PAX	15,519	(12.8%)	13,642	71.3%	8,177	23.3%	37,337	15.3%
Passenger Turnover	mn pkm	51,633	(49.2%)	24,082	30.0%	24,397	(27.6%)	100,112	(34.9%)
International Routes	mn pkm	19,515	(71.7%)	1,962	(62.2%)	5,883	(64.7%)	27,360	(69.9%)
Domestic Routes	mn pkm	32,118	(1.8%)	22,120	65.9%	18,514	8.6%	72,752	15.3%
Passenger Capacity	mn ASK	69,530	(45.8%)	25,742	30.6%	29,352	(25.7%)	124,623	(33.5%)
International Routes	mn ASK	28,883	(67.3%)	2,278	(59.9%)	6,791	(64.0%)	37,952	(66.4%)
Domestic Routes	mn ASK	40,647	1.5%	23,464	67.3%	22,561	9.4%	86,671	16.0%
Passenger Load Factor	%	74.3%	(4.9) p.p.	93.6%	(0.5) p.p.	83.1%	(2.2) p.p.	80.3%	(1.7) p.p.
International Routes	%	67.6%	(10.5) p.p.	86.1%	(5.2) p.p.	86.6%	(1.5) p.p.	72.1%	(8.4) p.p.
Domestic Routes	%	79.0%	(2.7) p.p.	94.3%	(0.8) p.p.	82.1%	(0.6) p.p.	83.9%	(0.5) p.p.
Flight Hours	hours	451,159	(45.9%)	183,478	31.7%	203,829	(1.8%)	838,466	(29.0%)

Note: Comparison of 2021 Aeroflot Group figures vs. corresponding period of 2019 is based on pro forma results, which exclude the results of Aurora Airlines in 2019.

12M 2021 Operating Data by Region (Scheduled Routes)





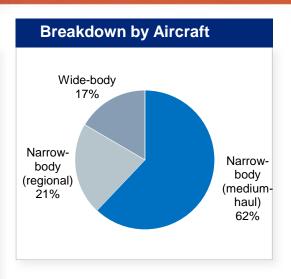
Source: Data presented based on management accounts for scheduled flights of Aeroflot Group (excluding charter flights)

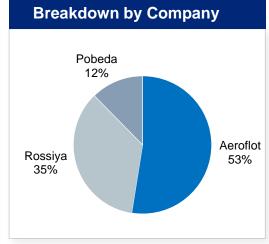
Group operations in select regions are recovering from COVID-related decline in demand, others still remain under pressure.

Aeroflot Group Fleet Breakdown



Aireneft Ture	Ope	rated by	Total as of	Total as of	Change vs
Aircraft Type	Aeroflot S	Subsidiaries	31-Dec-21	31-Dec-20	31-Dec-20
Wide-body	40	19	59	56	3
Airbus A330	12	-	12	17	(5)
Airbus A350	6	-	6	1	5
Boeing 777	22	10	32	29	3
Boeing 747	-	9	9	9	-
Narrow-body (medium-haul)	137	84	221	225	(4)
Airbus A319	-	20	20	20	-
Airbus A320	64	8	72	79	(7)
Airbus A321	36	-	36	33	3
Boeing 737	37	56	93	93	-
Narrow-body (regional)	10	66	76	61	15
SSJ-100	10	66	76	61	15
TOTAL Aeroflot Group	187	169	356	342	14

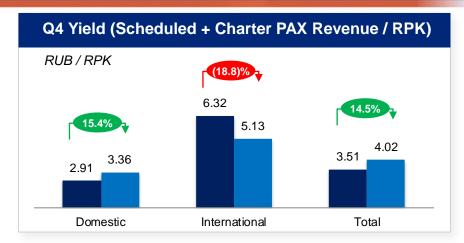


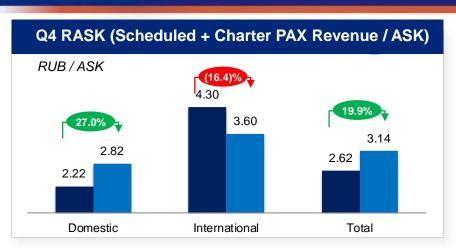


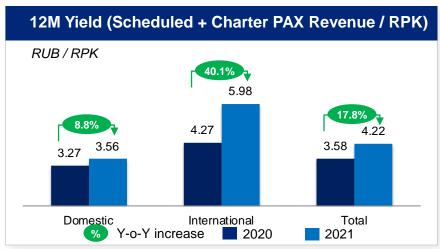
Well-balanced fleet structure in line with Group's strategy

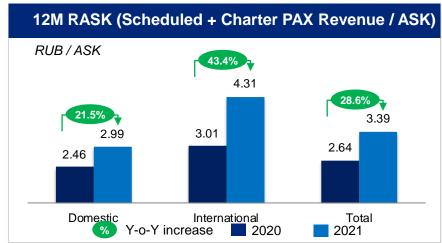
Aeroflot Group Blended Flights Revenue Units











Source: Aeroflot Group

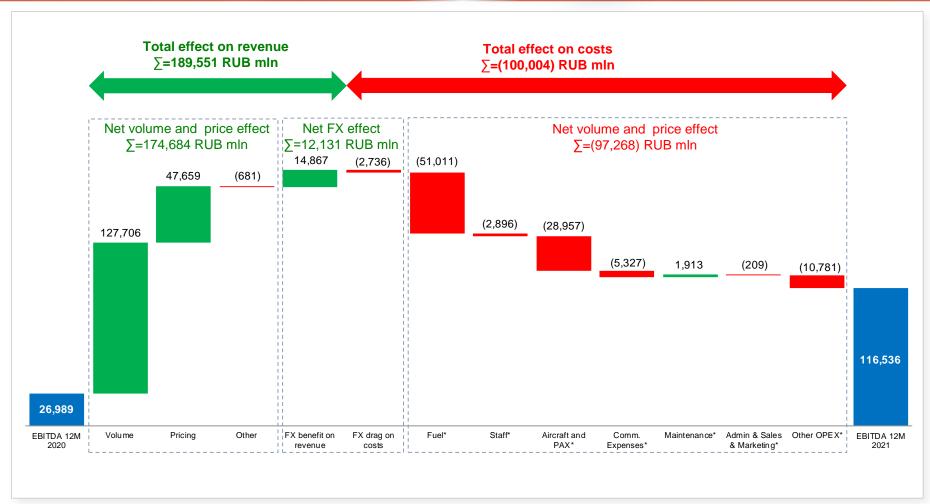
Note: Data presented based on management accounts, scheduled and charted passenger flights revenue is used for calculations

Positive trends in both domestic and international segments in 12M 2021 on the back of demand recovery and persisting limitations on international flights.

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EBITDA Evolution



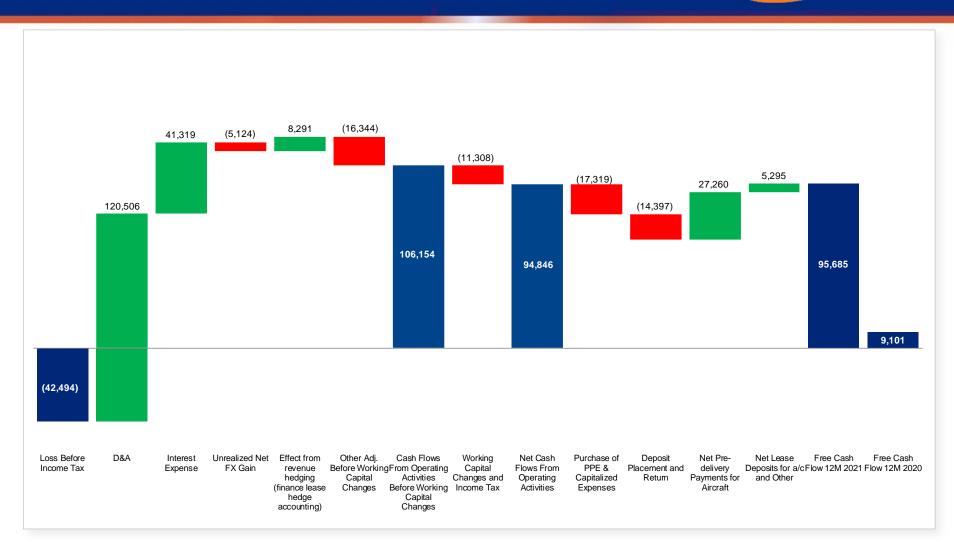


^{*} Excluding currency impact

Key driver of EBITDA growth was increase in scale of operations and positive pricing effect on the back of recovery after COVID-related pressure on demand in 2020.

Operating and Free Cash Flows





Operating and Free Cash Flow improved in 12M 2021 y-o-y on the back of operating program expansion and increase in demand.

Board of Directors





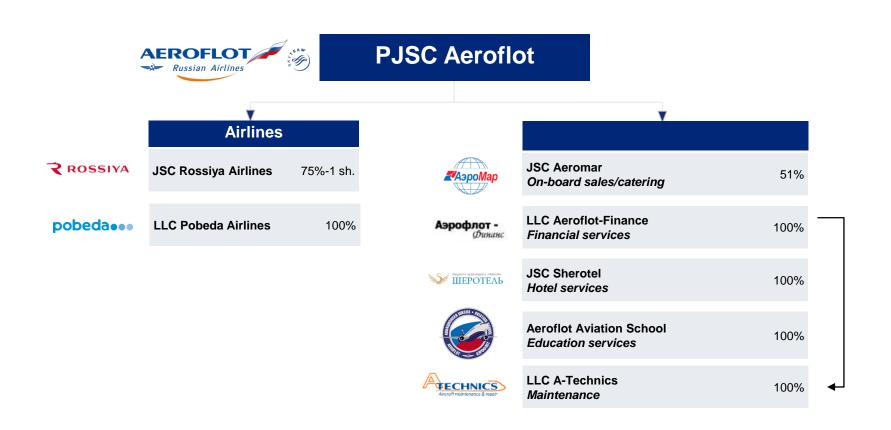
The Board of Directors is currently composed of 11 members. The Board's composition is well balanced from the members' background perspective.

Incorporated in Russia, PJSC Aeroflot is subject to Russian corporate governance regulations and follows Russian Corporate Governance Code

Board of Directors Name	Audit Committee	Personnel and Remuneration Committee	Strategy Committee
Vitaly Saveliev		Chairman	
Mikhail Poluboyarinov			
Maksut Shadayev			
Igor Kamenskoy	Member	Chairman	Chairman
Yaroslav Kuzminov	Member	Member	
Maksim Liksutov			
Timur Maksimov			Member
Roman Pakhomov	Chairman	Member	Member
Dmitry Peskov			Member
Yuri Slyusar			Member
Sergey Chemezov			
Independent director Governance Code	according to	the Russian Corp	oorate

Aeroflot Group Structure





Note: The Group structure as at 31 December 2021; Aeroflot Group consolidates all entities: PJSC Aeroflot and all subsidiaries.

PJSC Aeroflot also owns 45.0% of JSC AeroMASh-AB (Aviation security), 2.43% of JSC Sheremetyevo International Airport (base airport), 3.85% of PJSC Transport Clearing House (mutual settlements between agencies and airlines).

PJSC Aeroflot owns stakes in two key aviation subsidiaries and a number of companies providing services in aviation supply chain from maintenance and catering to education.

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