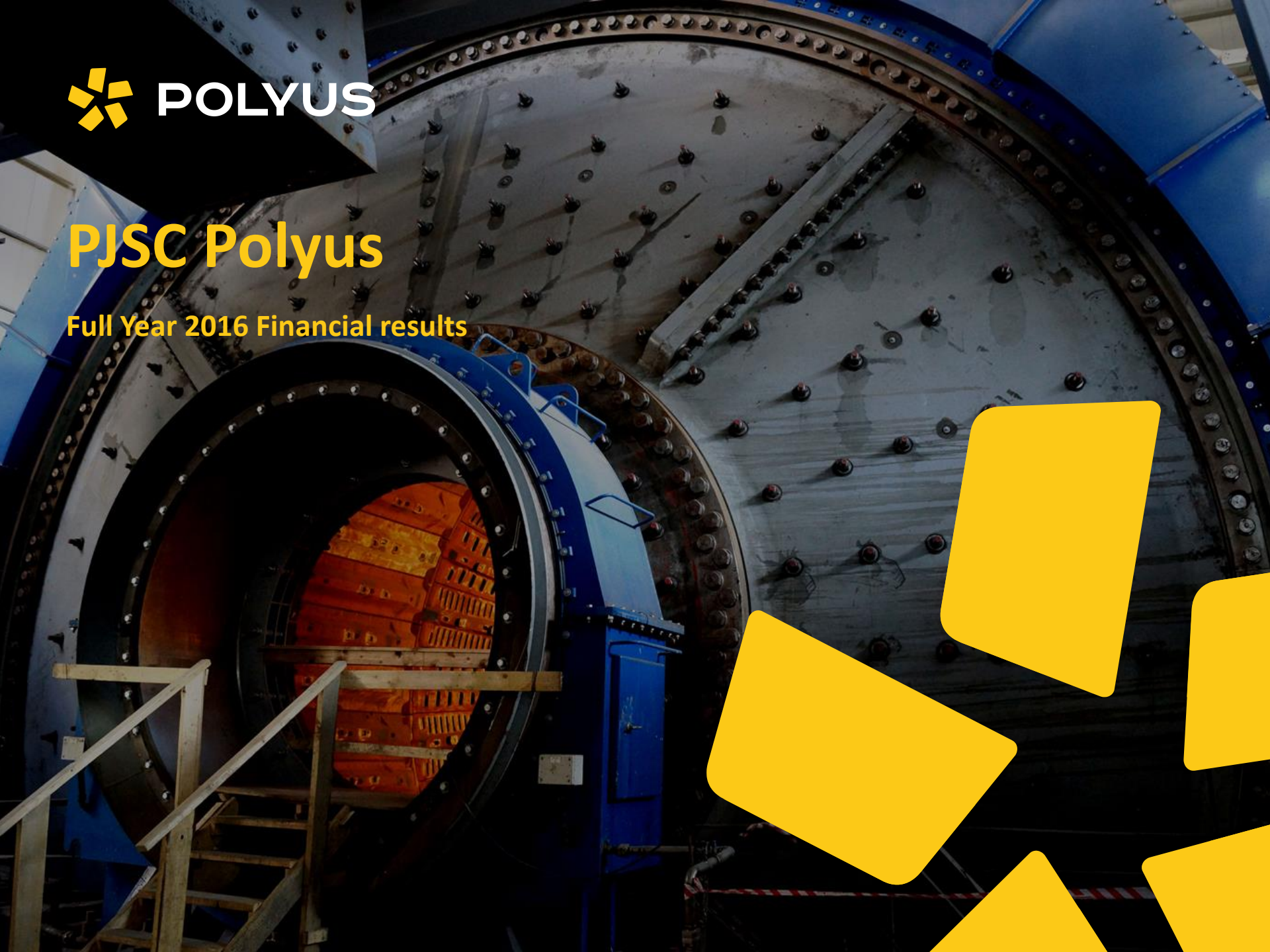




# PJSC Polyus

Full Year 2016 Financial results



## 2016 key highlights

# Sustained growth, cost discipline and further deleveraging

### Continued strong top-line performance

- Gold sales increased 8% y-o-y to 1,915 koz driven by progress in the growth projects execution and focus on operational excellence
- Revenue amounted to \$2,458 mln, as compared to \$2,188 mln in 2015, due to an increase in sales volumes and higher realised gold price

### Capitalising on strong portfolio of low cost producing assets

- The Group's TCC and AISC declined 8% y-o-y to \$389/oz and 4% y-o-y to \$572/oz, respectively. Strong operational performance and efficiency improvement initiatives continued to support the Group's cost profile
- Adjusted EBITDA increased 20% y-o-y to \$1,536 mln driven by higher gold sales volumes and realised gold price as well as further decline in TCC. Adjusted EBITDA margin expanded 4 ppts y-o-y to 62%
- Profit for the period totalled \$1,445 mln (up 42% y-o-y) partially reflecting the impact of non-cash items, including a foreign exchange gain and gain on derivatives. Adjusted net profit stood largely flat y-o-y at \$952 mln, which primarily reflects higher interest expense

### Robust cash flow generation and deleveraging

- Net cash inflow from operations increased 7% y-o-y to \$1,178 mln
- Capex was \$468 mln, up 75% y-o-y, as Nataika and brownfield development projects entered an active phase of investment
- Cash and cash equivalents at the end of 2016 amounted to \$1,740 mln
- Net debt increased to \$3,241 mln as of the end of 2016 as compared to \$364 mln as of the end of 2015 due to substantial increase in borrowings, proceeds from which were used for the share buyback offset by strong FCF generation during the year
- Net debt / adjusted EBITDA stood at 2.1x, declining from 2.3x as of the end of 3Q 2016 reflecting last 12 months EBITDA expansion

# Financial results



# Financial Results

## 2016 financial highlights

|   | 2016  | 2015  | Y-o-Y  |
|---|-------|-------|--------|
| Gold production, koz  | 1,968 | 1,763 | 12%    |
| Average realised refined gold price excl. SPPP <sup>1</sup> , \$/oz | 1,250 | 1,159 | 8%     |
| Average realised refined gold price incl. SPPP, \$/oz               | 1,287 | 1,225 | 5%     |
| Total cash cost (TCC), \$/oz  | 389   | 424   | (8%)   |
| All-in-sustaining costs (AISC), \$/oz                               | 572   | 596   | (4%)   |
| Revenue, \$mln  | 2,458 | 2,188 | 12%    |
| Adjusted EBITDA, \$mln  | 1,536 | 1,278 | 20%    |
| Adjusted EBITDA margin, %   | 62%   | 58%   | 4 ppts |
| Adjusted net profit, \$mln  | 952   | 937   | 2%     |
| Net debt, \$mln   | 3,241 | 364   | N.A.   |
| Net debt/Adj. EBITDA, x   | 2.1   | 0.3   | N.A.   |
| Net operating cash flow, \$mln                                      | 1,178 | 1,103 | 7%     |
| Capex, \$mln  | 468   | 268   | 75%    |
| Free cash flow <sup>2</sup> , \$mln                                 | 764   | 351   | 118%   |

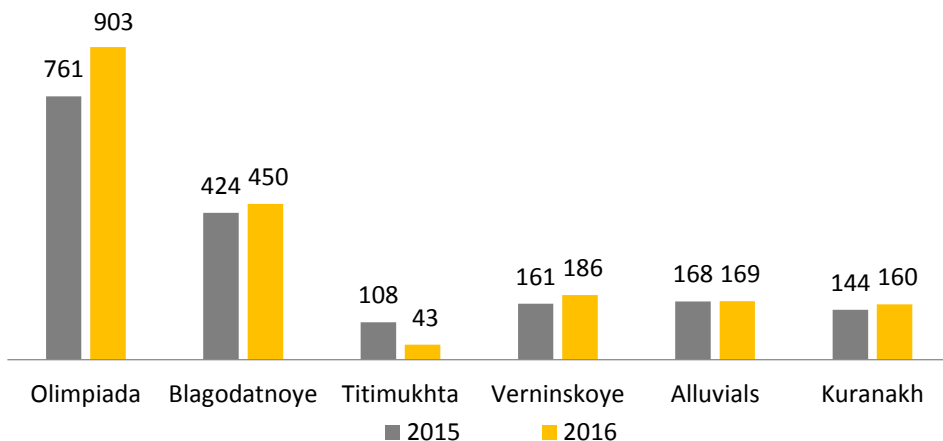
<sup>1</sup> Strategic Price Protection Programme. See slide 17 for further details

<sup>2</sup> Free cash flow presented on an unlevered basis

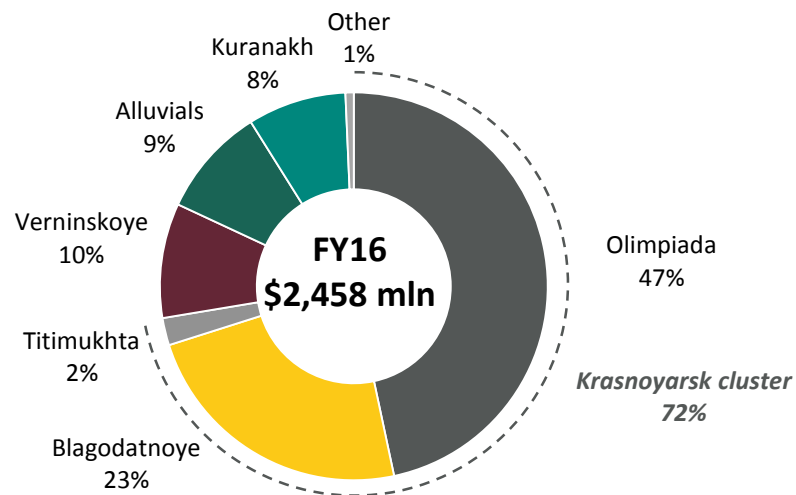
# Financial Results

## Revenue analysis

### Sales by mine dynamics, koz<sup>1</sup>



### Revenue breakdown by mine, FY16, %



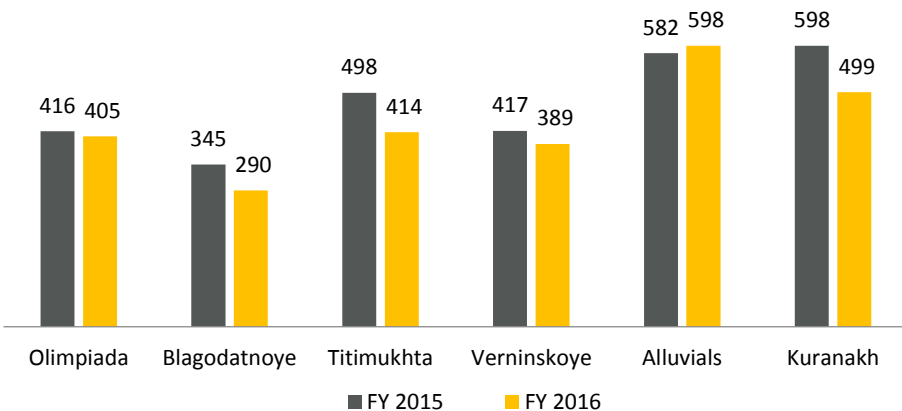
- In 2016, the Group's revenue from gold sales increased 13% y-o-y to \$2,429 mln mainly driven by a higher average realised gold price and increased gold sales volumes
- The average realised refined gold price increased 5% y-o-y to \$1,287/oz, while gold sales amounted to 1,915 koz, up 8% y-o-y
- Gold prices went up during the period with the average LBMA price rising 8% y-o-y to \$1,251/oz
- The Group's Strategic Price Protection Programme further supported revenue generation, improving the 2016 average selling price by \$36/oz (compared to a premium of \$65/oz in 2015)

<sup>1</sup> Sales volumes exclude gold produced from the Poputninskoye deposit, where trial mining was launched in 2015.

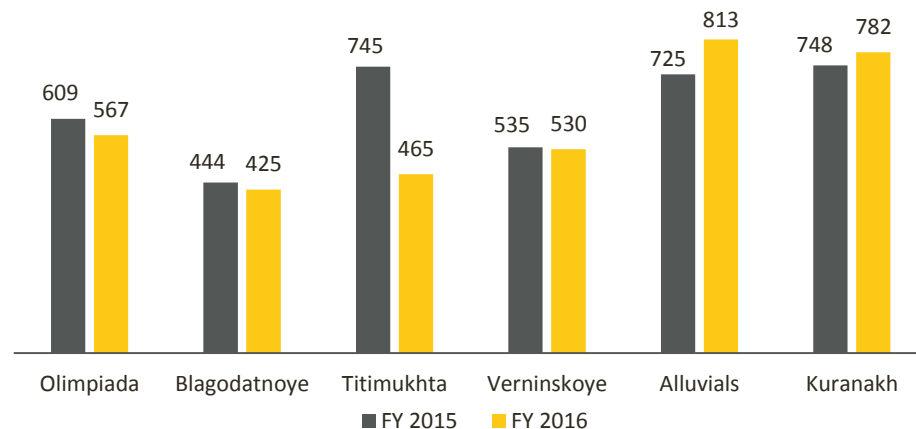
# Financial Results

## TCC & AISC performance

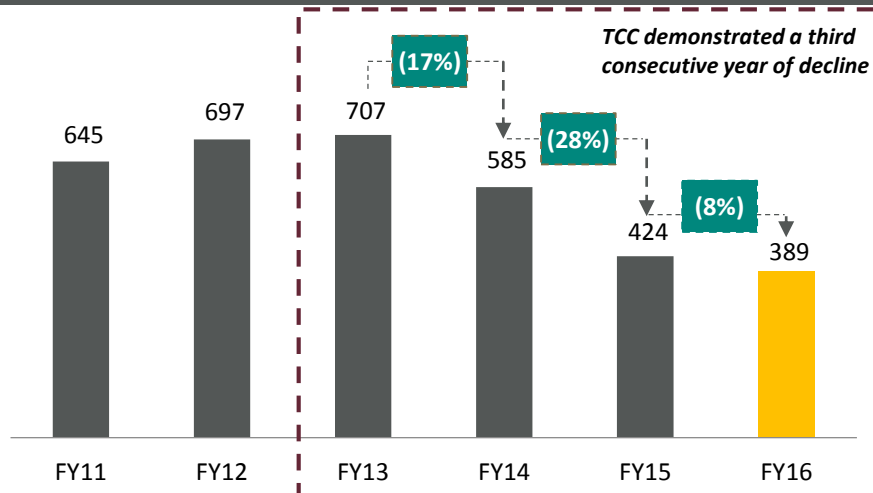
### TCC dynamics by mines, \$/oz



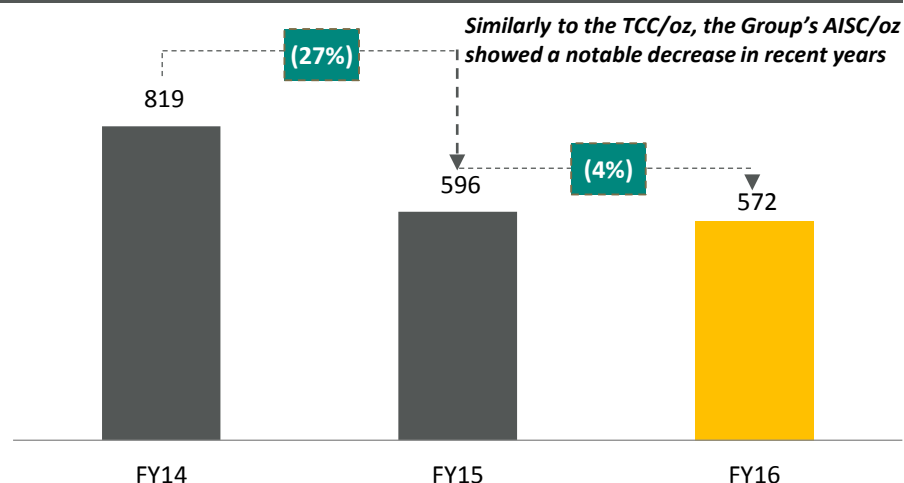
### AISC dynamics by mines, \$/oz



### TCC dynamics in FY11-FY16, \$/oz



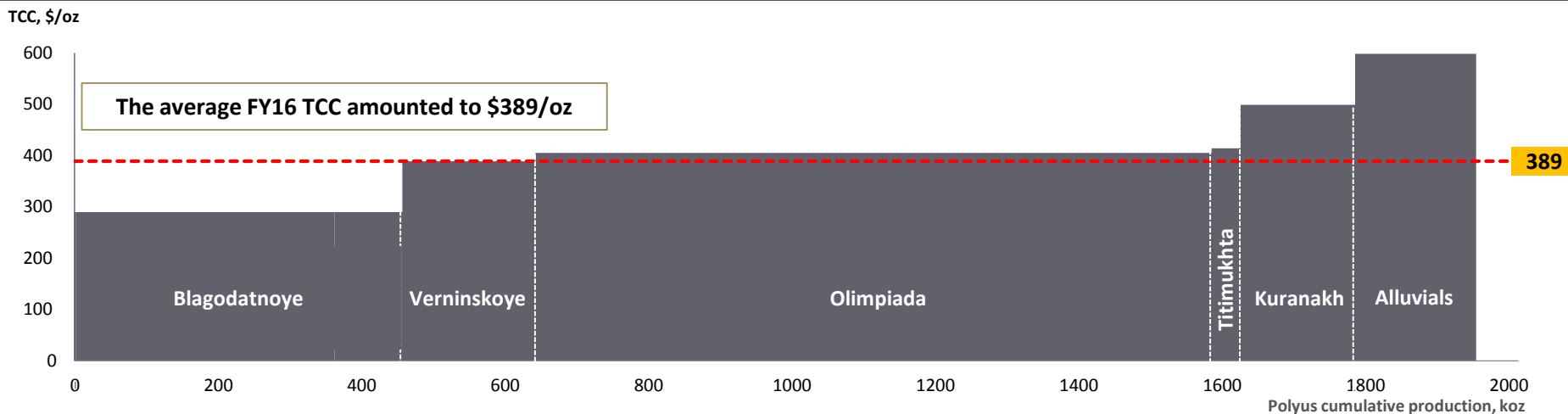
### AISC dynamics in FY14-FY16, \$/oz



# Financial Results

## Polyus TCC curve

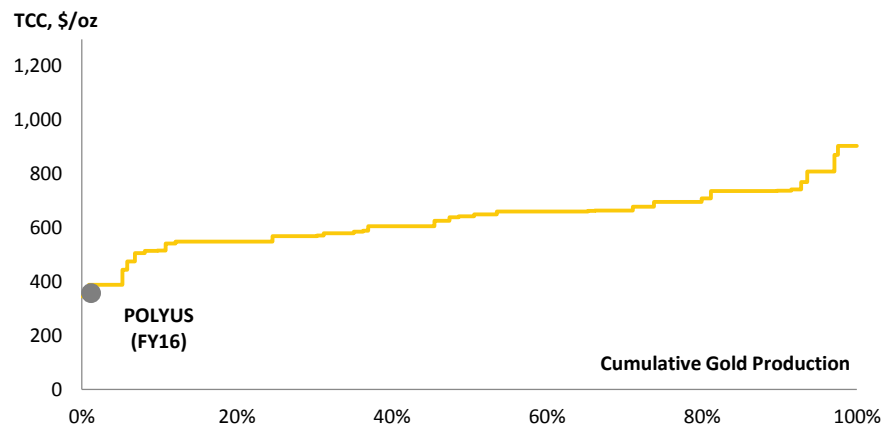
### Polyus TCC curve FY16



### Highlights

- The Group's TCC declined 8% to \$389/oz. This was underpinned by strong operational performance of the Group's assets, efficiency improvement initiatives and rouble devaluation
- TCC at Olimpiada declined 3% y-o-y to \$405/oz as negative impact of higher consumables price, greater repair expenses and annual salary indexation was fully offset by rouble weakening
- At Blagodatnoye, TCC declined 16% y-o-y to \$290/oz, primarily driven by improvements on the production side including higher grades and higher grinding circuit capacity
- The most visible cost progress was achieved at Kuranakh where TCC decreased 17% y-o-y to \$499/oz. This was driven primarily by operational improvements including increased throughput volumes. Moreover, Kuranakh entered the electricity wholesale market
- In 2016 Polyus resided at the 1st decile of the global TCC curve, as per the latest available Metals Focus' estimates

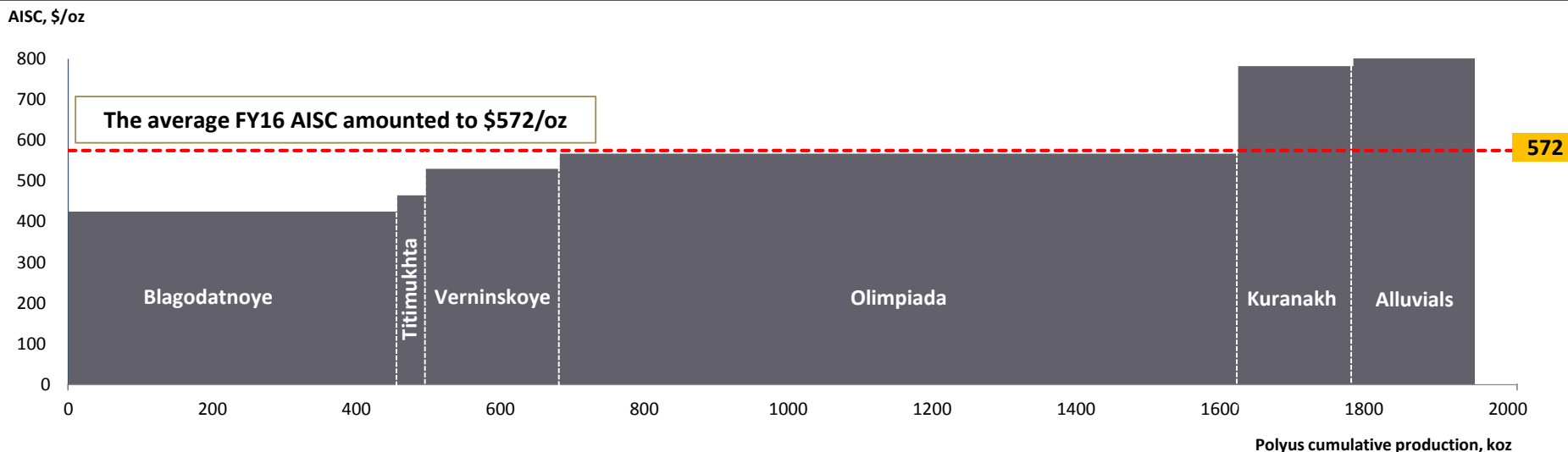
### Global TCC curve in 9M 2016<sup>1</sup>



# Financial Results

## Polyus AISC curve

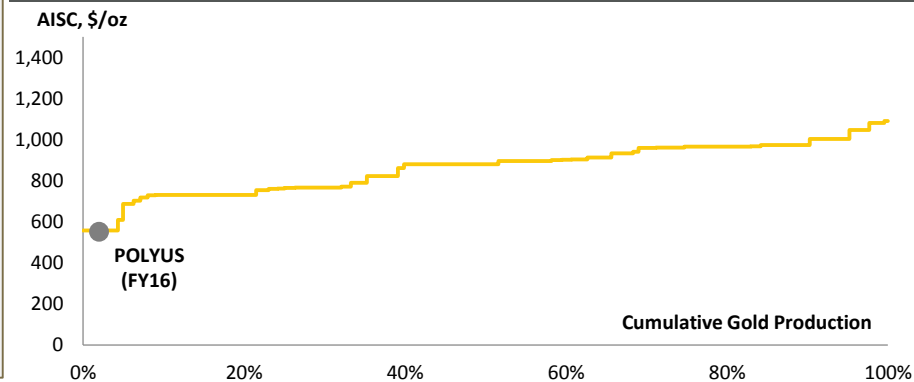
### Polyus AISC curve FY16



### Highlights

- Similarly to the TCC/oz, the Group's AISC/oz demonstrated a 4% y-o-y decline to \$572/oz in 2016. Lower TCC and reduced stripping expenses were the key drivers behind the positive performance
- In terms of individual mine performance, AISC at Titimukhta declined 38% y-o-y to \$465/oz. This fully reflects a decision to ceased activities at the mine in line with the completion of the Mill-1 reconfiguration project in September 2016
- In the meantime, at Kuranakh, AISC rose 5% y-o-y to \$782/oz on the back of the mining fleet renovation due to the increased mining activity

### Global AISC curve in 9M 2016<sup>1</sup>

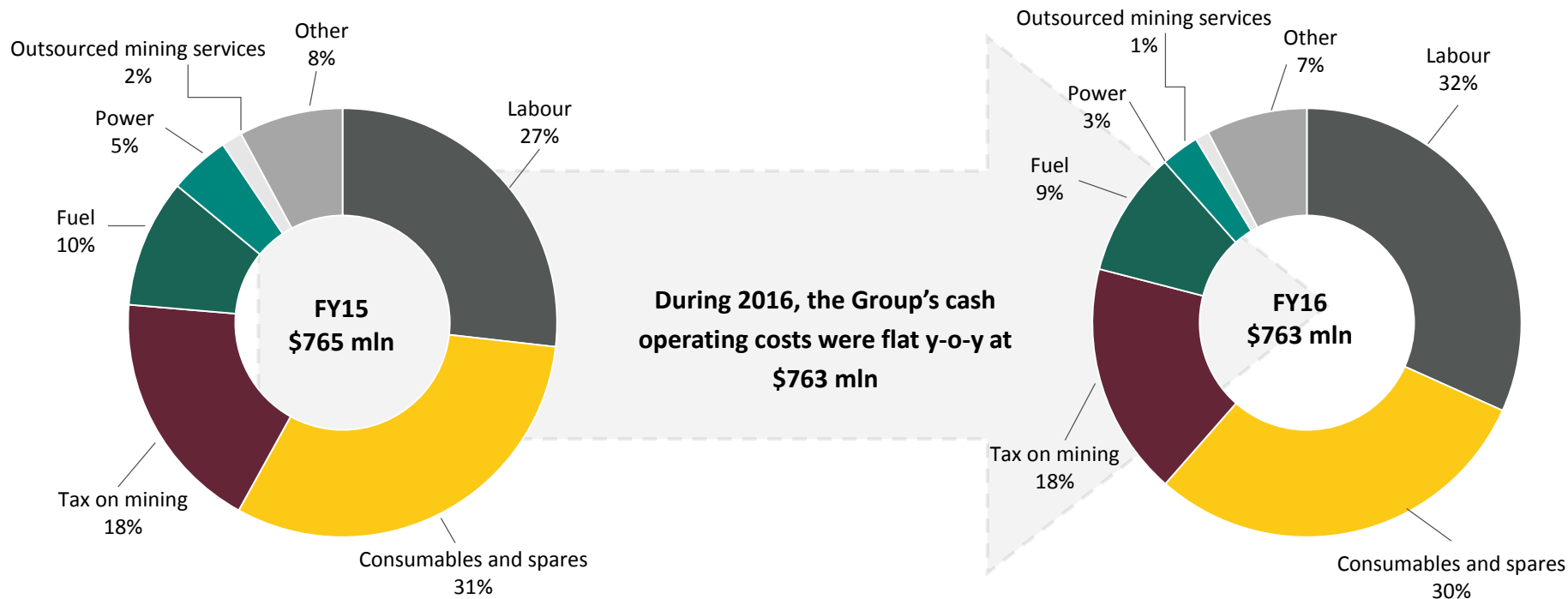




# Financial Results

## Operating cash costs

The Group's cash operating costs breakdown by item, FY15/FY16, \$ mln

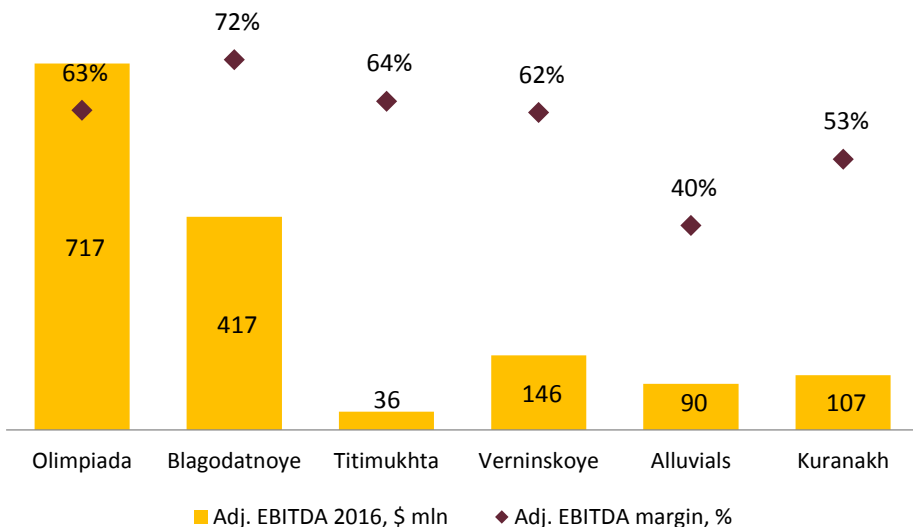


- During 2016, the Group's cash operating costs were flat y-o-y at \$763 mln, despite an increased level of production
- The rouble weakening and operational optimization initiatives, including those implemented as part of the Total Operational Efficiency programme, fully mitigated both cost inflation and increase in variable costs driven by higher production volumes

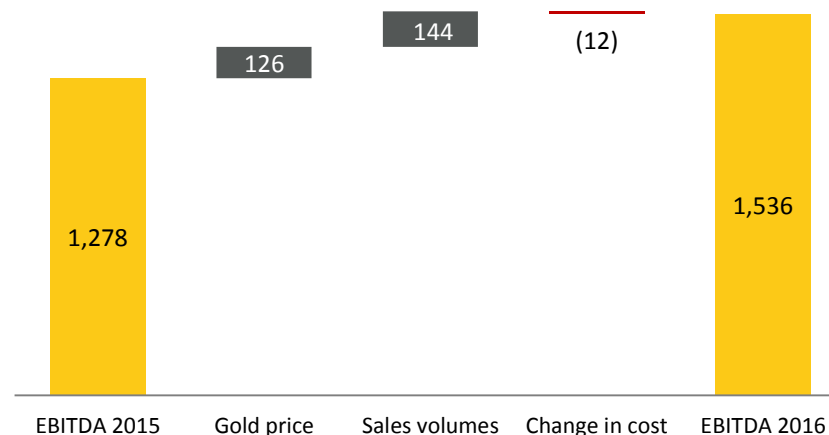
# Financial Results

## Adjusted EBITDA performance

### Adj. EBITDA and adj. EBITDA margin, FY16



### Adj. EBITDA bridge, \$ mln

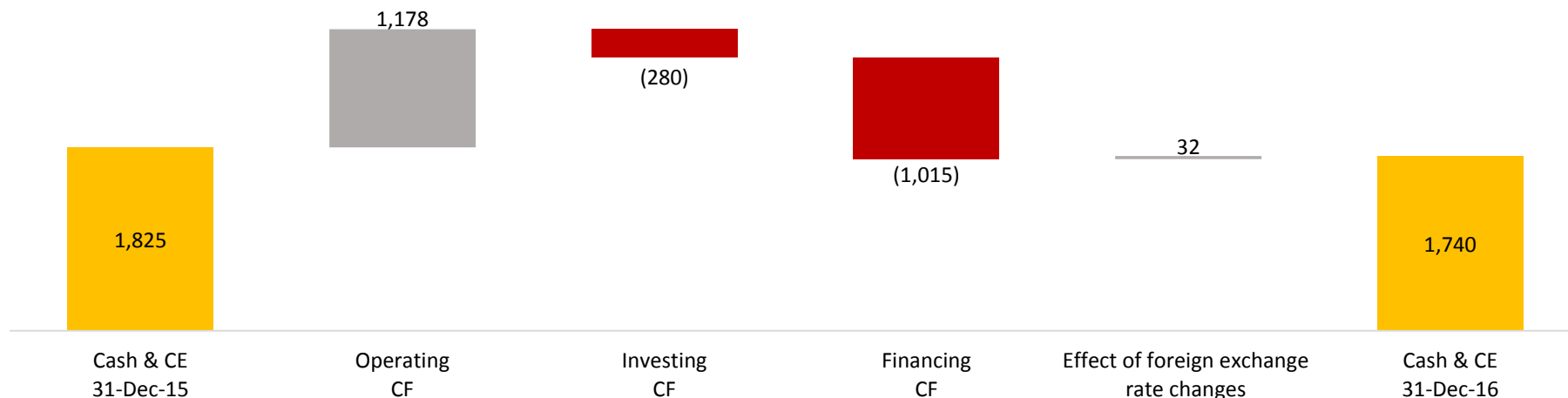


- The Group's adjusted EBITDA increased 20% y-o-y to \$1,536 mln in 2016, with the adjusted EBITDA margin expanding 4 pts y-o-y to 62%
- Olimpiada and Blagodatnoye remained the main contributors to the Group's earnings
- EBITDA growth reflects a combination supportive macro environment and the Company's focus on further implementation of operational efficiency improvements and cost control initiatives as well as an increase in production driven by higher ore processing volumes at almost all the Group's assets

# Financial Results

## Cash flow dynamics

FY16 cash flow bridge, \$ mln

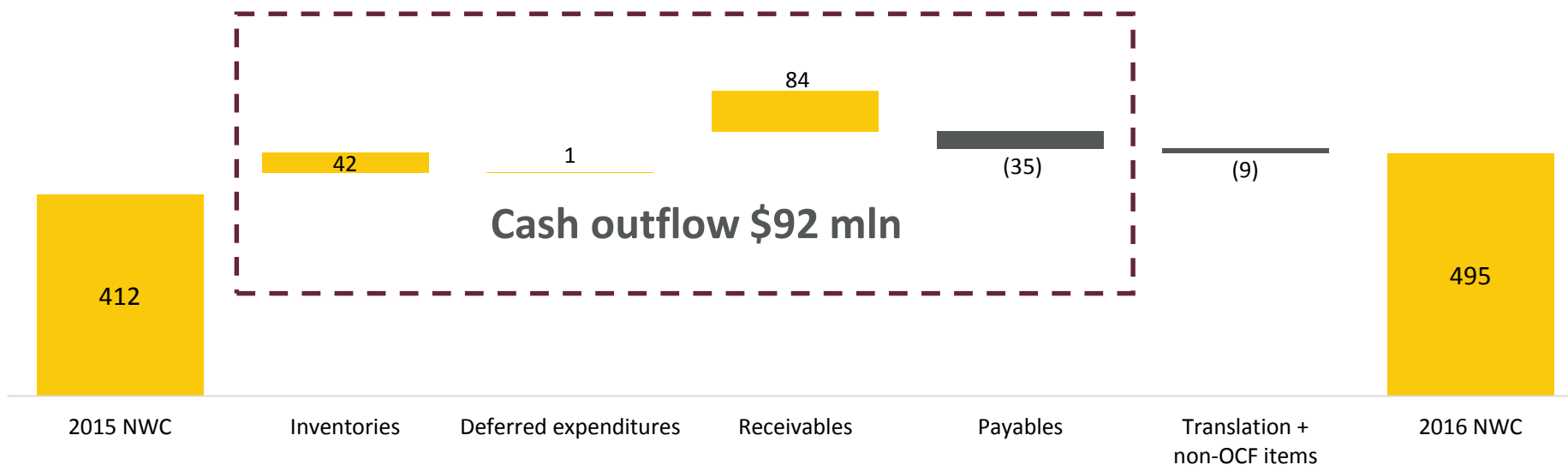


- As of the end of 2016 the Group's cash and CE were \$1,740 mln, down 5% from the end of 2015
- In 2016, net operating cash flow went up 7% y-o-y to \$1,178 mln driven by increased earnings generation of the Group's business
- Despite a substantially higher capex spending in 2016, the Company posted cash outflow on investing activities at \$280 million as opposed to \$676 mln of cash outflow in 2015
- The Company's refinancing activity coupled with higher interest payments on the back of increased total debt resulted in a cash outflow on financing activities in amount of \$1,015 mln

# Financial Results

## Net working capital dynamics

### FY16 net working capital bridge, \$ mln



- The Group registered \$92 mln of working capital build up in 2016
- This was mainly due to the increased ore stockpiles at Blagodatnoye, Verninskoye and Natalka, higher VAT receivable resulting from active construction works at Natalka and advanced accelerated fuel procurement at Blagodatnoye
- Separately, growth in accounts receivable totalling \$36 mln relates to unpaid supply of flotation concentrate to the third parties
- In the meantime, strict working capital control continues to remain a priority for the Group

# Financial Results

## Capex analysis

### Capex breakdown, \$ mln

| \$ mln                           | 2016       | 2015       | Y-o-Y      |
|----------------------------------|------------|------------|------------|
| Natalka                          | 215        | 113        | 90%        |
| Olimpiada                        | 80         | 39         | 105%       |
| Blagodatnoye                     | 20         | 13         | 54%        |
| Verninskoye                      | 24         | 21         | 14%        |
| Alluvials                        | 16         | 5          | N.M.       |
| Titimukhta                       | –          | 1          | (100%)     |
| Kuranakh                         | 33         | 10         | N.M.       |
| Exploration                      | 10         | 7          | 43%        |
| Other (including power projects) | 70         | 59         | 19%        |
| <b>Total</b>                     | <b>468</b> | <b>268</b> | <b>75%</b> |

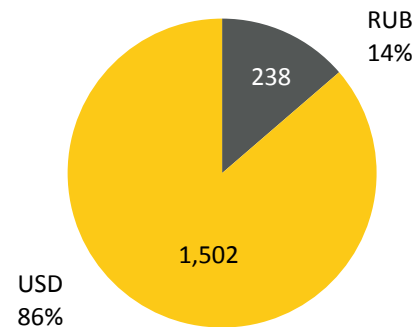
- In 2016, capex rose 75%, to \$468 mln, from \$268 mln in 2015 reflecting higher maintenance capex as well as the Natalka and brownfield development projects entering an active phase during the last twelve months
- The Group's main development project, Natalka saw an 90% growth in capex in 2016, to \$215 mln, due to the project execution being relaunched in 2H 2015. The Group anticipates commissioning the Natalka project by the end of 2017, followed by a ramp-up period to reach design parameters. Separately, mining at Natalka has been relaunched already in January 2017 (the deposit was previously mined from 2013 through 2014)
- Capex at Olimpiada increased to \$80 mln due to the reconfiguration of Mill-1, which was completed in September 2016
- At Blagodatnoye, capex rose to \$20 mln, primarily as a result of projects to upgrade and expand the Mill's processing capacity
- Completion of the first stage of the Mill's capacity expansion project at Verninskoye, with throughput capacity reaching 2.5 mtpa on annualised basis, resulted in capex growth to \$24 mln
- Capex at Kuranakh increased to \$33 mln, largely due to the completion of the first stage of the capacity expansion at Kuranakh Mill
- At Alluvials, capex increased to \$16 mln on the back of higher exploration activity as well as the ongoing worn-out equipment replacement programme

# Financial Results

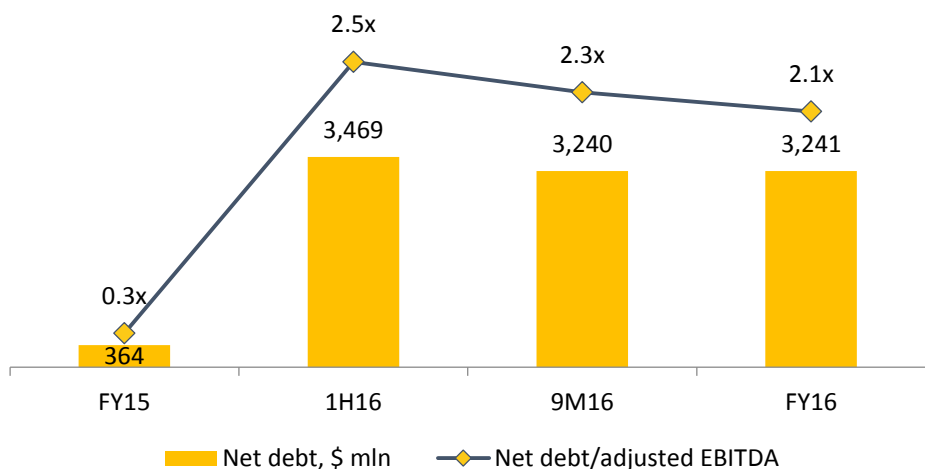
## Debt and cash structure

- By the end of 2016, the Group's net debt amounted to \$3,241 mln, as opposed to \$364 mln as of 31 December 2015 due to conducted share buyback
- The Group remains on a deleveraging path with the net debt/adjusted EBITDA LTM ratio as of the end of 2016 decreasing from the level of 2.5x as of the end of 1H 2016, which reflects last 12 months EBITDA expansion and decline in net debt
- The Group's cash and cash equivalents and bank deposits were \$1,740 mln, down 5% from the end of 2015
- The Group's cash position is primarily denominated in USD, as revenue is fully linked to the USD-quoted gold price, while the RUB exchange rate is subject to significant volatility

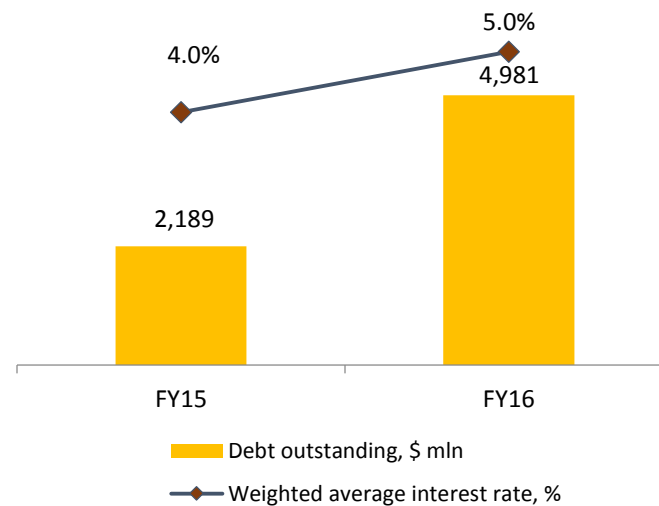
### Cash & CE breakdown by currency



### Net debt evolution



### Debt outstanding and interest rate



# Financial Results

## Debt maturity profile as of the end of 4Q 2016

- Polyus has very comfortable debt maturity profile and proactively manages upcoming redemptions
- As of the end of 2016, the debt portfolio is represented by \$2.5 bln Sberbank loan (2023), Eurobonds (2020 & 2022), local rouble bonds (2021) and other banking facilities. The Company aims to maintain its established position in the public debt markets

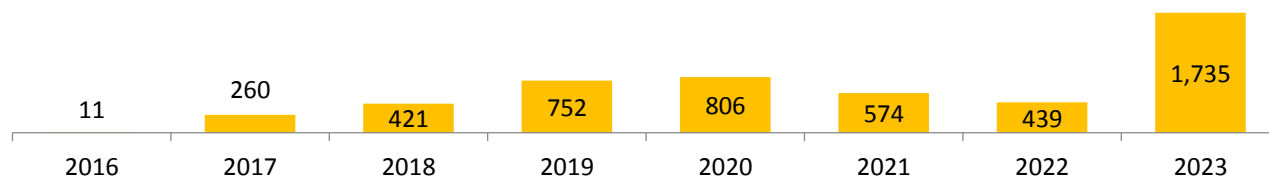
• On 20 October 2016, PGIL priced an issuance of USD 500 mln notes due 28 March 2022 with a coupon of 4.699% per annum

• In the 4Q 2016, the proceeds were spent on repayment short-term loans of \$500 mln maturing in 2017-2019

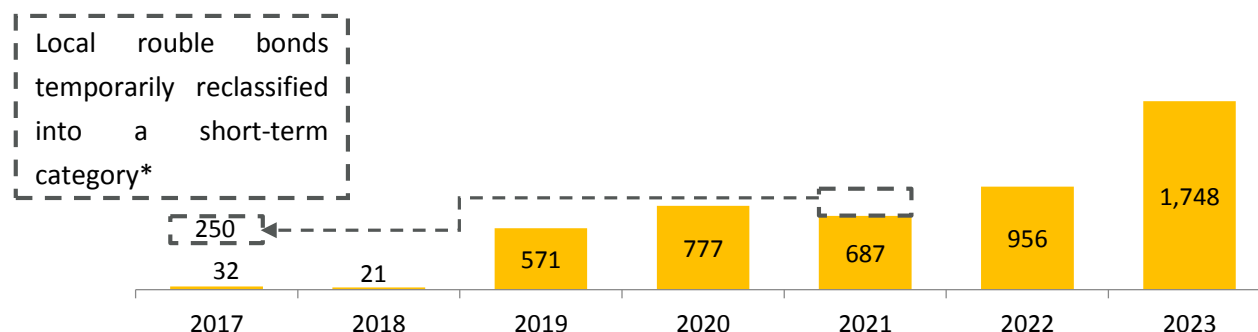
• The Group refinanced debt of \$210 mln maturing in 2018-2019 with the loans with lower interest rates and longer maturities

• Loans with c. 3-4 year maturity were swapped from floating rate into fixed rate to benefit from relatively lower swap rates

Maturity schedule as of 30 September 2016, \$ mln<sup>1</sup>



Maturity schedule as of 31 December 2016, \$ mln<sup>1</sup>



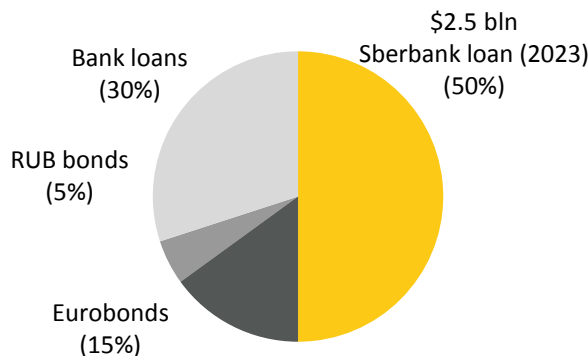
\* Following the EGM's approval of the merger of LLC Polyus-Invest into PJSC Polyus holders of local rouble bonds became entitled to an early redemption of the bonds  
 The bondholders must notify the issuer up to 13 March 2017 to exercise their right  
 The Group envisages low risk of local rouble bonds early redemption taking into account local rouble bonds market price (trading @ 110 par value as of 13.02.2017)

# Financial Results

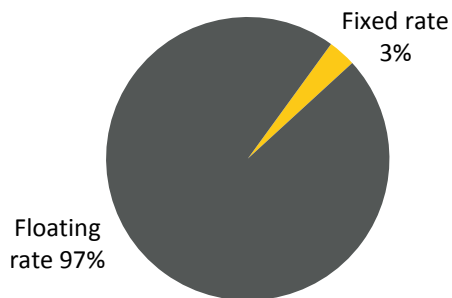
## Debt structure evolution

As of 30 September 2016

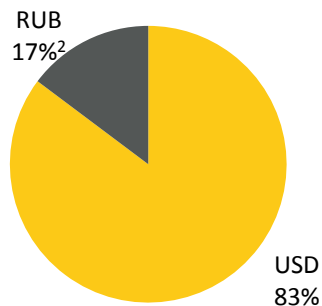
Debt breakdown by source



Debt breakdown by interest rates



Debt breakdown by currency



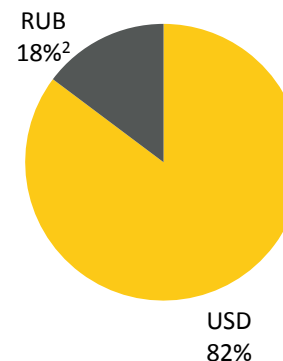
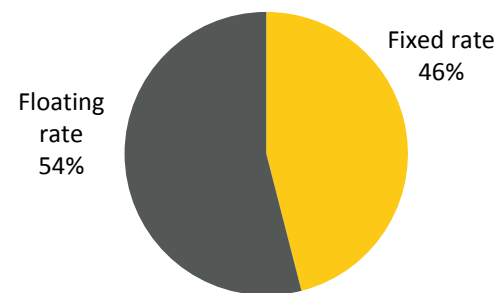
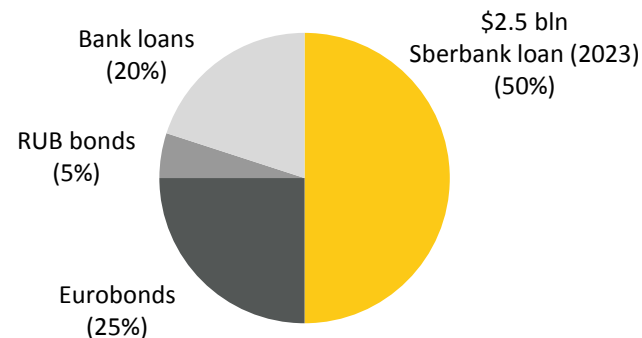
Weighted average interest rate @ 4,8%

- On 20 October 2016, PGIL priced an issuance of USD 500 mln notes due 28 March 2022 with a coupon of 4.699% per annum
- In the 4Q 2016, the proceeds were spent on repayment short-term loans of \$500 mln maturing in 2017-2019

- Loans with c. 3-4 year maturity were swapped from floating rate into fixed rate to benefit from relatively lower swap rates

- Almost all of the Company's debt is denominated in US\$ (rouble-denominated borrowings were converted to \$US via cross-currency swaps)

As of 31 December 2016

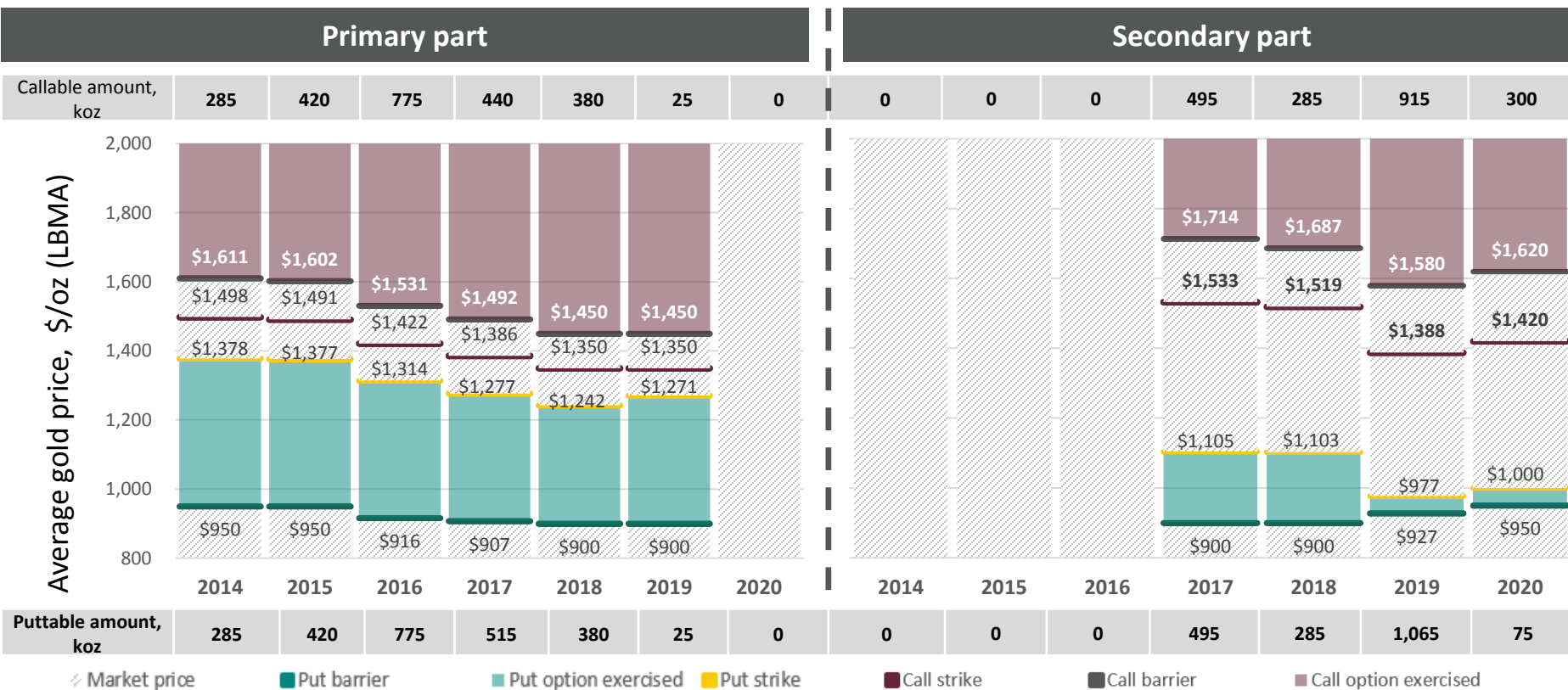


Weighted average interest rate @ 5,0%



# Financial Results

## Strategic Price Protection Programme (SPPP) overview



- The SPPP comprises of a series of zero cost Asian barrier collar agreements to purchase put options and to sell call options with “knock-out” and “knock-in” barriers
- The 2016 average selling price amounted to \$1,287/oz, \$36/oz higher than the average afternoon gold LBMA price fixing for the same period
- The programme covered 852.5 koz of gold sold in 2016

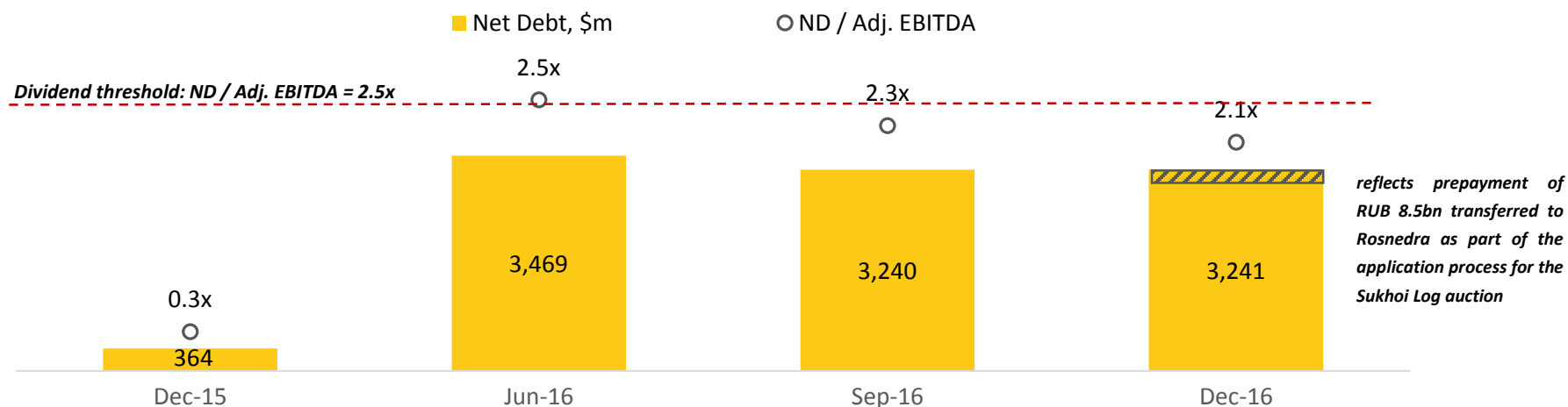
# Financial Results

## New dividend policy

### New dividend policy adopted in October'16

- Payout ratio: 30% of adjusted EBITDA if Net Debt/Adjusted EBITDA < 2.5x
- Semi-annual dividend payments
- If Net Debt/Adjusted EBITDA > 2.5x, BoD will exercise discretion on dividends
- First dividend is expected to be recommended by BoD in 1H'17 for 2H'16

### Net Debt / Adjusted EBITDA



# Operating results



# Operational Performance

## Key highlights

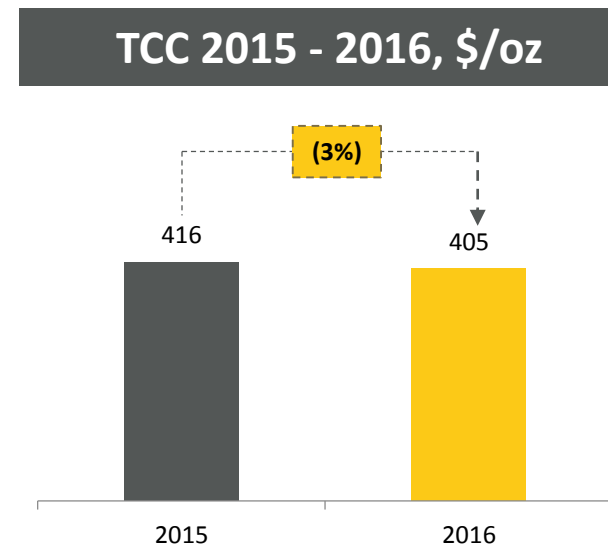
- Sustained growth in refined gold production: 1,968 koz produced in 2016 (+12% y-o-y)
- The growth in output was mainly driven by an increase in volumes of ore processed, which reflects the results of the throughput capacity expansion projects at Olimpiada, Blagodatnoye, Verninskoye and Kuranakh

| Output by mine, koz                | 2016           | 2015           | y-o-y change |
|------------------------------------|----------------|----------------|--------------|
| Olimpiada <sup>1</sup>             | 816.9          | 741.1          | 10%          |
| Blagodatnoye                       | 456.5          | 424.6          | 8%           |
| Titimukhta <sup>1</sup>            | 40.2           | 102.3          | (61%)        |
| Poputninskoye                      | 7.4            | 2.4            | 208%         |
| Verninskoye                        | 186.5          | 161.1          | 16%          |
| Alluvials                          | 168.5          | 168.3          | 0%           |
| Kuranakh                           | 159.7          | 144.8          | 10%          |
| Natalka                            | 5.7            | -              | n.a.         |
| <b>Refined gold</b>                | <b>1,841.1</b> | <b>1,744.4</b> | <b>6%</b>    |
| Gold contained in concentrate, koz | 126.4          | 18.9           | 569%         |
| <b>Total gold produced</b>         | <b>1,967.8</b> | <b>1,763.4</b> | <b>12%</b>   |
| <b>Group operations</b>            |                |                |              |
| Total rock moved, kt               | 144,780        | 162,305        | (11%)        |
| Stripping ratio, t/t               | 3.9            | 6.4            | (39%)        |
| Ore mined, kt                      | 29,682         | 22,012         | (35%)        |
| Ore processed, kt                  | 26,445         | 24,824         | 7%           |
| Average recovery, %                | 83.9%          | 83.7%          | 0.2 ppts     |

# Operational Performance

## Olimpiada

| Operations                            | 2016         | 2015         | y-o-y change |
|---------------------------------------|--------------|--------------|--------------|
| Rock moved, kt                        | 51,917       | 60,317       | (13%)        |
| Strip ratio, t/t                      | 4.3          | 20.7         | (79%)        |
| Ore mined, kt                         | 9,782        | 2,777        | 252%         |
| Grade in ore mined, g/t               | 3.37         | 2.67         | 26%          |
| Ore processed, kt <sup>1</sup>        | 11,336       | 9,506        | 19%          |
| Grade in ore processed, g/t           | 3.31         | 3.18         | 4%           |
| Recovery, %                           | 81.0%        | 80.1%        | 0.9 ppts     |
| <b>Total refined gold output, koz</b> | <b>816.9</b> | <b>741.1</b> | <b>10%</b>   |
| Gold contained in conc., koz          | 126.4        | 18.9         | 569%         |
| <b>Total gold produced, koz</b>       | <b>943.4</b> | <b>760.0</b> | <b>24.4%</b> |



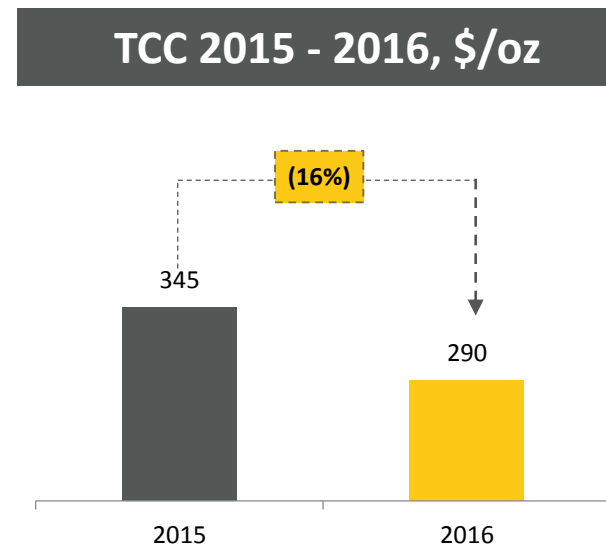
## Highlights

- In 2016, doré gold output increased 26% y-o-y, achieving a record of 956 koz, driven by higher processed volumes, improved recoveries and an increase in gold contained in concentrate production
- Following the prolonged period of extensive stripping works as part of a pit cutback completed in 1Q 2016, the stripping ratio was reduced by 79% y-o-y to 4.3 t/t, while volumes of ore mined rose significantly, 3.5 times y-o-y to 9.8 mt in 2016
- Processed ore volumes improved further during 2016, up 19% y-o-y to 11.3 mt, despite reduced hourly throughput at Mill-2, and reflected the results of the reconfiguration of Mill-1, which was completed in September 2016 and started processing Olimpiada ores
- The recovery rate increased to 81% in 2016 driven by efficiencies at the pre-sorption cyanidation stage, lower losses in sorption tailings and improved efficiency of the flotation and gravitation circuits at Mills No. 2-3

# Operational Performance

## Blagodatnoye

| Operations                  | 2016         | 2015         | y-o-y change |
|-----------------------------|--------------|--------------|--------------|
| Rock moved, kt              | 49,021       | 45,654       | 7%           |
| Strip ratio, t/t            | 3.3          | 5.0          | (35%)        |
| Ore mined, kt               | 11,515       | 7,628        | 51%          |
| Grade in ore mined, g/t     | 2.01         | 1.97         | 2%           |
| Ore processed, kt           | 7,753        | 7,512        | 3%           |
| Grade in ore processed, g/t | 2.07         | 1.99         | 4%           |
| Recovery, %                 | 88.0%        | 87.9%        | 0.1 ppts     |
| <b>Gold production, koz</b> | <b>456.5</b> | <b>424.6</b> | <b>8%</b>    |



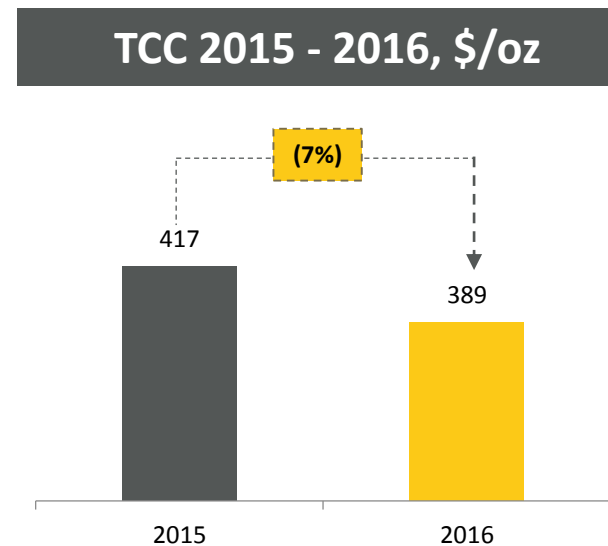
## Highlights

- In 2016, doré gold output increased 8% y-o-y to 455 koz due to the growth of processing volumes and higher grades in ore processed
- Refined gold output amounted to 457 koz, up 8% y-o-y
- The stripping ratio declined to 3.3 in line with the mining plan. Grades in ore mined remained stable throughout the year.
- Ore processed volumes were up 3% y-o-y, to 7.8 mt, reflecting ongoing initiatives to further expand throughput capacity at the Blagodatnoye Mill to 8.0 mtpa
- In 2016, recoveries remained high, at 88%, rising 0.1 ppts y-o-y

# Operational Performance

## Verninskoye

| Operations                  | 2016         | 2015         | y-o-y change |
|-----------------------------|--------------|--------------|--------------|
| Rock moved, kt              | 16,300       | 16,270       | 0%           |
| Strip ratio, t/t            | 3.9          | 3.1          | 24%          |
| Ore mined, kt               | 3,355        | 3,954        | -15%         |
| Grade in ore mined, g/t     | 2.20         | 2.09         | 6%           |
| Ore processed, kt           | 2,501        | 2,284        | 10%          |
| Grade in ore processed, g/t | 2.65         | 2.63         | 1%           |
| Recovery, %                 | 87.3%        | 86.1%        | 1.2 ppts     |
| <b>Gold production, koz</b> | <b>186.5</b> | <b>161.1</b> | <b>16%</b>   |



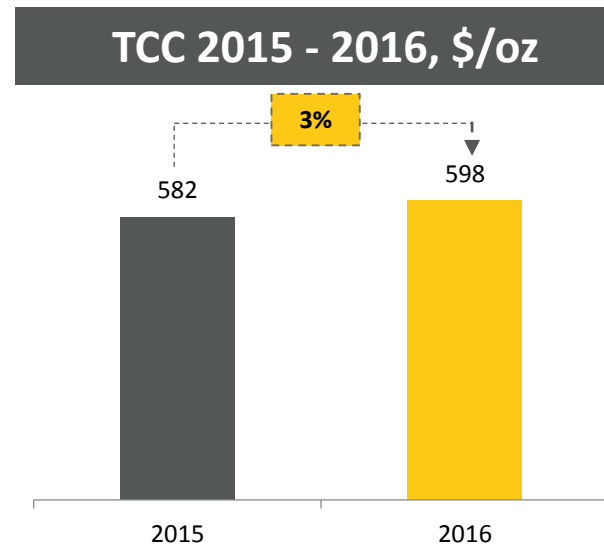
## Highlights

- In 2016, doré gold output increased 12% y-o-y to 186 koz, on the back of ore processed volumes and recovery rates growth
- Refined gold output amounted to 187 koz, up 16% y-o-y
- The stripping ratio increased 24% y-o-y to 3.9 due to the planned reduction of low-grade ore mining and the corresponding growth in stripping works
- Recoveries reached 87.3% following improvements at the flotation circuit due to optimisation of reagents' and enhancements at the sorption and cyanidation circuits

# Operational Performance

## Alluvials

| Operations                    | 2016  | 2015  | y-o-y change |
|-------------------------------|-------|-------|--------------|
| Sands washed, km <sup>3</sup> | 8,611 | 9,370 | (8%)         |
| Average grade, g/t            | 0.61  | 0.56  | 9%           |
| Gold production, koz          | 168.5 | 168.3 | 0%           |



### Highlights

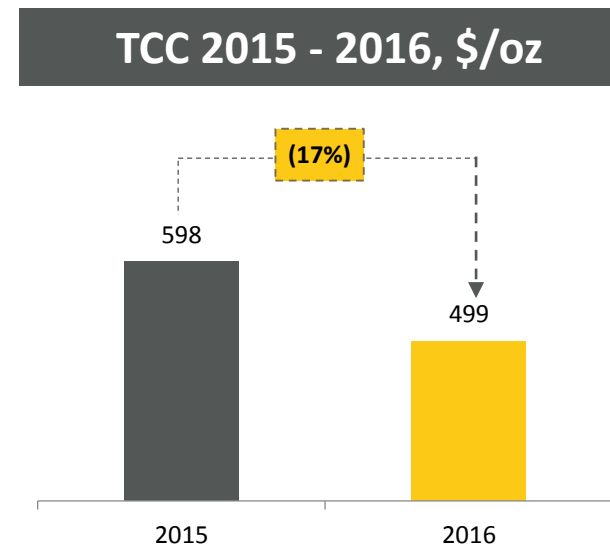
- In 2016, Alluvial deposits produced 168 koz of gold in slime, which was flat y-o-y
- Refined gold output totalled 169 koz (flat y-o-y)
- An increased number of hydraulic sluicing sites, which have higher average grades than dredging sites, drove an uptick in Alluvials average grades by 9% y-o-y to 0.61 g/m<sup>3</sup>
- Volumes of sands washed down increased by 8% y-o-y to 8.6 million m<sup>3</sup>
- In 2016 the washing season at placer deposits was closed in the beginning of November compared to a slightly longer washing season in 2015



# Operational Performance

## Kuranakh

| Operations                  | 2016       | 2015       | y-o-y change |
|-----------------------------|------------|------------|--------------|
| Rock moved, kt              | 25,530     | 24,771     | 3%           |
| Strip ratio, t/t            | 5.0        | 5.2        | 2%           |
| Ore mined, kt               | 4,257      | 3,996      | 7%           |
| Grade in ore mined, g/t     | 1.29       | 1.31       | -1%          |
| Ore processed, kt           | 4,223      | 3,909      | 8%           |
| Grade in ore processed, g/t | 1.30       | 1.31       | 0%           |
| Recovery, %                 | 88.2%      | 88.2%      | -            |
| <b>Gold production, koz</b> | <b>160</b> | <b>145</b> | <b>10%</b>   |



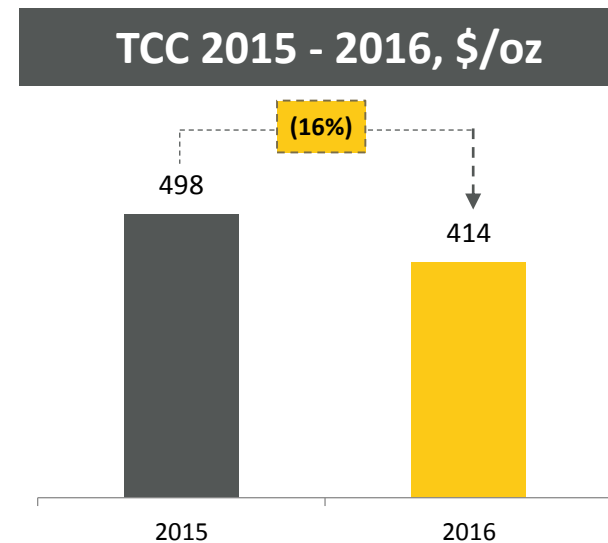
## Highlights

- In 2016, doré gold output increased by 8% y-o-y to 158 koz due to higher volumes of ore processed
- Refined gold output amounted to 160 koz, up 11% y-o-y
- Volumes of ore mined increased 7% y-o-y to 4.3 mt in order to provide feed for the expanded processing capacities
- Ore processing efficiency improvement initiatives at the Kuranakh Mill led to a 8% y-o-y increase in ore treatment volumes, to 4.2 mt. This resulted from the enhanced performance of the thickening circuit and improved ore blending
- At the end of 2016 the Company completed the first stage of a development project to further expand throughput capacity at the Kuranakh Mill to 5.0 mtpa, and reached 4.5 mtpa on annualised basis. The Company expects to achieve the Mill's target designed throughput capacity in 2017

# Operational Performance

## Titimukhta

| Operations                  | 2016        | 2015         | y-o-y change |
|-----------------------------|-------------|--------------|--------------|
| Rock moved, kt              | 1,054       | 14,002       | (92%)        |
| Strip ratio, t/t            | 1.6         | 3.3          | (53%)        |
| Ore mined, kt               | 412         | 3,225        | -87%         |
| Grade in ore mined, g/t     | 1.61        | 1.58         | 2%           |
| Ore processed, kt           | 500         | 1,515        | -67%         |
| Grade in ore processed, g/t | 2.26        | 2.43         | -7%          |
| Recovery, %                 | 85.2%       | 87.1%        | -2%          |
| <b>Gold production, koz</b> | <b>40.2</b> | <b>102.3</b> | <b>-61%</b>  |



## Highlights

- In line with the completion of the Mill-1 reconfiguration project in September 2016, mining and processing activities at Titimukhta have been idled in favour of treating Olimpiada ores

# Operational Performance

## Natalka

| Operations                  | 2016       | 2015     | y-o-y change |
|-----------------------------|------------|----------|--------------|
| Rock moved, kt              | 421        | 1,102    | (62%)        |
| Strip ratio, t/t            | 0.6        | 3.8      | (82%)        |
| Ore mined, kt               | 255        | 227      | 12%          |
| Grade in ore mined, g/t     | 1.20       | 0.66     | 81%          |
| Ore processed, kt           | 45         | 38       | 18%          |
| Grade in ore processed, g/t | 1.81       | 1.74     | 4%           |
| Recovery, %                 | 72.3%      | 71.1%    | 1.2 ppts     |
| <b>Gold production, koz</b> | <b>5.7</b> | <b>-</b> | <b>n.a.</b>  |

## Highlights

- The Natalka project, which was put on hold in December 2013, had been revisited and redesigned
- In 2016, processing at the 100 kt pilot plant continued, producing 5.7 koz of doré gold
- The construction of the primary crushing and main conveyor complex, including a 1 km underground tunnel, was completed. Installation of the crushed ore storage and reclaim facility is progressing well
- The Company expects to take delivery of the remainder of the main beneficiation equipment such as gravity concentrators, screening equipment, main conveyors, main slurry pumps and the Carbon in Leach (CIL) equipment in early 2017
- The Company anticipates the commissioning of Natalka by the end of 2017

# Appendix



# Financial Statements

## Balance sheet highlights

| Assets, \$ mln                                   | 2016         | 2015         |
|--|--------------|--------------|
| <b>Non-current assets</b>                        | <b>3,371</b> | <b>2,672</b> |
| Property, plant and equipment                    | 2,938        | 2,023        |
| Derivative financial instruments and investments | 57           | 411          |
| Inventories                                      | 264          | 184          |
| Deferred tax assets                              | 75           | 46           |
| Other  | 37           | 8            |
| <b>Current assets</b>                            | <b>2,295</b> | <b>2,438</b> |
| Inventories                                      | 369          | 296          |
| Derivative financial instruments and investments | 10           | 205          |
| Deferred expenditures                            | 10           | 13           |
| Trade and other receivables                      | 58           | 23           |
| Advances paid to suppliers an prepaid expenses   | 19           | 17           |
| Taxes receivable                                 | 89           | 59           |
| Cash and cash equivalents                        | 1,740        | 1,825        |
| <b>Total Assets</b>                              | <b>5,666</b> | <b>5,110</b> |

# Financial Statements

## Balance sheet highlights (cont.)

| Equity and Liabilities, \$ mln                                   | 2016         | 2015         |
|--|--------------|--------------|
| Share capital  | 7            | 7            |
| Additional paid-in capital                                       | 2,288        | 2,273        |
| Treasury shares  | (3,712)      | –            |
| Cash flow hedge revaluation reserve                              | 12           | 123          |
| Translation reserve  | (2,720)      | (2,623)      |
| Retained earnings  | 3,617        | 2,196        |
| <b>Equity attributable to shareholders of the parent company</b> | <b>(508)</b> | <b>1,976</b> |
| Non-controlling interest   | 94           | 71           |
| <b>Non-current liabilities</b>                                   | <b>5,482</b> | <b>2,845</b> |
| Borrowings   | 4,698        | 2,151        |
| Derivative financial instruments                                 | 456          | 509          |
| Deferred tax liabilities   | 182          | 133          |
| Deferred revenue   | 76           | –            |
| Site restoration, Decommissioning & Environmental obligations    | 38           | 32           |
| Other non-current liabilities                                    | 32           | 20           |
| <b>Current liabilities</b>                                       | <b>598</b>   | <b>218</b>   |
| Borrowings   | 283          | 38           |
| Trade, other payables and accrued expenses                       | 222          | 151          |
| Other taxes payable  | 93           | 29           |
| <b>Total liabilities</b>   | <b>6,080</b> | <b>3,063</b> |
| <b>Total Equity and liabilities</b>                              | <b>5,666</b> | <b>5,110</b> |

# Financial Statements

## Profit and loss statement highlights

| \$ mln  | 2016         | 2015         | change<br>y-o-y |
|---|--------------|--------------|-----------------|
| Revenue from gold sales                           | 2,429        | 2,159        | 13%             |
| Other revenue                                     | 29           | 29           | -               |
| <b>Total revenue</b>                              | <b>2,458</b> | <b>2,188</b> | <b>12%</b>      |
| Cost of gold sales                                | (891)        | (876)        | 2%              |
| Other cost of sales                               | (28)         | (25)         | 12%             |
| <b>Total cost of sales</b>                        | <b>(919)</b> | <b>(901)</b> | <b>2%</b>       |
| <b>Gross profit</b>                               | <b>1,539</b> | <b>1,287</b> | <b>20%</b>      |
| SG&A  | (151)        | (143)        | 6%              |
| Other (expenses) / incomes, net                   | (27)         | 20           | N.M.            |
| <b>Operating profit/(loss)</b>                    | <b>1,361</b> | <b>1,164</b> | <b>17%</b>      |
| <i>Operating profit margin, %</i>                 | <i>55%</i>   | <i>53%</i>   | <i>2 ppts</i>   |
| Finance costs, net                                | (145)        | (45)         | -195%           |
| Interest income on bank deposits and loans issued | 40           | 69           | -42%            |
| Gain/(loss) on derivatives and investments, net   | 119          | (125)        | N.A.            |
| Foreign exchange gain/(loss), net                 | 396          | 149          | 166%            |
| <b>Profit before income tax</b>                   | <b>1,771</b> | <b>1,212</b> | <b>46%</b>      |
| Income tax expense                                | (326)        | (191)        | 71%             |
| <b>Profit for the year</b>                        | <b>1,445</b> | <b>1,021</b> | <b>42%</b>      |
| <b>Adj. Profit for the period</b>                 | <b>952</b>   | <b>937</b>   | <b>2%</b>       |
| <i>Adj. profit margin, %</i>                      | <i>39%</i>   | <i>43%</i>   | <i>(4) ppts</i> |
| <b>Adj. EBITDA</b>                                | <b>1,536</b> | <b>1,278</b> | <b>20%</b>      |
| <i>Adj. EBITDA margin, %</i>                      | <i>62%</i>   | <i>58%</i>   | <i>4 ppts</i>   |

# Financial Statements

## Cash flow highlights

| \$ mln   | 2016           | 2015         | change y-o-y  |
|--|----------------|--------------|---------------|
| <b>Profit before income tax</b>  | <b>1,771</b>   | <b>1,212</b> | <b>46%</b>    |
| Finance cost, net  | 145            | 45           | N.A.          |
| Interest income  | (40)           | (69)         | (42%)         |
| (Gain)/loss on derivative financial instruments and investments, net                       | (119)          | 125          | N.A.          |
| Amortisation and depreciation  | 148            | 128          | 16%           |
| Foreign exchange gain, net   | (396)          | (149)        | 166%          |
| Other  | 22             | (17)         | N.A.          |
| Movement in working capital  | (92)           | 45           | N.A.          |
| <b>Cash flows from operations</b>  | <b>1,439</b>   | <b>1,320</b> | <b>9%</b>     |
| Income tax paid  | (261)          | (217)        | 20%           |
| <b>Net cash from operating activities</b>  | <b>1,178</b>   | <b>1,103</b> | <b>7%</b>     |
| Purchases of property, plant and equipment   | (405)          | (326)        | 24%           |
| Advance paid for the participation in the auction for the Sukhoi Log                       | (138)          | -            | N.A.          |
| Proceeds from government grants  | 76             | -            | N.A.          |
| Interest received  | 50             | 62           | (19%)         |
| Increase in bank deposits  | -              | (74)         | N.A.          |
| Proceeds from redemption bank deposits   | -              | 340          | N.A.          |
| Payment for currency collars   | -              | (494)        | N.A.          |
| Loans issued   | -              | (190)        | N.A.          |
| Loans repaid   | 124            | -            | N.A.          |
| Other  | 13             | 6            | 117%          |
| <b>Net cash utilised in investing activities</b>   | <b>(280)</b>   | <b>(676)</b> | <b>-59%</b>   |
| Interest paid  | (245)          | (124)        | 98%           |
| Net proceeds on exchange of interest payments under interest and cross currency rate swaps | 44             | 52           | (15%)         |
| Payment for buy-back of shares   | (3,443)        | -            | N.A.          |
| Dividends paid to non-controlling interests  | (16)           | (10)         | N.A.          |
| Proceeds from borrowings   | 3,381          | 621          | N.A.          |
| Repayment of borrowings  | (734)          | (89)         | N.A.          |
| Cash used to increase of ownership is subsidiaries   | (3)            | (230)        | (99%)         |
| Other  | 1              | -            | N.A.          |
| <b>Net cash (utilised in) / generated from financing activities</b>                        | <b>(1,015)</b> | <b>220</b>   | <b>N.A.</b>   |
| <b>Net (decrease)/increase in cash</b>   | <b>(117)</b>   | <b>647</b>   | <b>(117%)</b> |
| <b>Cash at the beginning of the period</b>   | <b>1,825</b>   | <b>1,213</b> | <b>50%</b>    |
| Foreign exchange differences   | 32             | (35)         | (174%)        |
| <b>Cash at the end of the period</b>   | <b>1,740</b>   | <b>1,825</b> | <b>(5%)</b>   |



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